## The BUSH FOUNDATION

### The BUSH FOUNDATION 1975







MRS. A. G. BUSH

# THE BUSH FOUNDATION

Annual Report for the Fiscal Year Ended November 30, 1975

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#### The Bush Foundation

#### REPORT FOR THE FISCAL YEAR ENDING NOVEMBER 30, 1975

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**BUSINESS MANAGEMENT:** 

HAROLD V. NEECE, Business Manager. MARIE B. LAMPE, Bookkeeper

STAFF SERVICES:

MARGIE M. PROSSER\*, Administrative Assistant. GLORIA MOONEY\*\*, Secretary. KATHLEEN Y. MUSKE, Executive Secretary. PATRICIA L. COLLIS, Secretary. LINDA M. YOUNG, Secretary.

Address: W-962 First National Bank Building, Saint Paul, Minnesota 55101. Telephone: 612-227-0891

\*Resigned August 31, 1975.

\*\*Resigned December 31, 1975.

#### THE BUSH FOUNDATION

The Bush Foundation, established by Mr. and Mrs. Archibald G. Bush of Saint Paul, Minnesota, was incorporated February 24, 1953, under the Minnesota Non-Profit Act, to encourage and promote charitable, scientific, literary and educational efforts. It is a tax-exempt organization under the laws of Minnesota and the United States.

The Foundation has concentrated activity in the areas of education, humanities and the arts, community and social welfare, and medicine. Geographically, the Foundation's grants have been principally in Minnesota, with several grants in Chicago and Florida.

The income available to the Foundation represents the investment yield from assets given the Foundation by Mr. and Mrs. Archibald G. Bush. The Foundation is the residuary legatee of the Estate of the late Archibald G. Bush, from which it has received several distributions of property and cash.

During the fiscal year ending November 30, 1975, The Bush Foundation granted financial assistance to sixty-two projects in the United States. The Foundation continued to conduct the Bush Opportunity Grants Program in seventeen private colleges, the Bush Leadership Fellows Program and a new Fellowships for Artists Program. The sections which follow the Report of the President summarize these activities, and describe the Foundation's grantmaking policies and procedures.

In 1975 The Bush Foundation paid \$7,285,999 to grant recipients, a reduction of \$122,701 from the payment level in 1974 but substantially more than in any prior year.

The amount of future grant commitments appropriated during 1975 was \$4,687,964, a significantly lower amount than in any year since 1970 and a 52 per cent reduction from the level of new grants approved in 1974. This reduction was forecast in my 1974 Report. The adjustment was a sharp, temporary one, which resulted from the adverse financial conditions during the last three years. The 1975 adjustment permits us to maintain a relatively stable level of total payments for grants, and within that total to include a healthy proportion of new business.

The Schedule of Grants on page 39 summarizes the Foundation's activity during 1975. Highlights of this work include the starting of the Bush Foundation Fellowships for Artists, and provision of support for a Twin Cities ticket voucher program to help enlarge the local audience for the performing arts. The Foundation continued to see encouraging results from its series of alumni fund challenge grants in Minnesota private colleges, and continued to provide construction funds for new or expanding organizations which help the handicapped.

The Foundation's staff continued to investigate possible new program areas. The three principal ones this year were early childhood development, the development of better public understanding of our economy, and strengthening of non-commercial radio and television.

As in prior years, the work of the Foundation depended upon the contributions of many people: the continued work of its Directors and staff, the helpful advice given by many others concerning grant proposals and program ideas, as well as the good stewardship of grant recipients. Because our Bylaws provide that Directors may not stand for reelection after having reached the age of 70, this is the last year preceding retirement from the Board for Franklin O. Briese, Treasurer, and for me.

Frank Briese has served not only as Treasurer of the Foundation but also as a Member and Chairman of the Investment Committee. This Committee was charged by the Directors to develop a program to diversify the Foundation's security portfolio, which was largely in Minnesota Mining and Manufacturing Company stock, and to select investment advisors. Under Mr. Briese's leadership both objectives were accomplished and the diversification program is still being implemented.

The Foundation is greatly indebted to him for his contribution over the years and will miss his solid counsel and advice.

Finally, I am pleased to report that in 1975 the following legal actions affecting The Bush Foundation were terminated:

1. Lee, Bassler and the Commerical Bank, as Co-executors of the Estate of Edyth Bush vs. Arrowood, et al and the Bush Foundation, No. 3-72 Civil 98, United States District Court, Minnesota.

This suit, based upon the claimed right of Mrs. Bush to renounce the will of Archibald G. Bush, in which damages against the Foundation of \$100 million were asked, was finally disposed of by final denial of a petition for review in the Supreme Court of the United States on February 24, 1975.

2. In re Estate of Archibald G. Bush, appeal of H. Clifford Lee, et al, Supreme Court of Minnesota No. 44707.

This case was the effort through the courts of the State of Minnesota to renounce the will of Archibald G. Bush. The Supreme Court of Minnesota has foreclosed the claim by its decision of November 11, 1974.

On March 31, 1975, the Supreme Court of The United States denied a petition to review.

3. In re Estate of Archibald G. Bush, appeal of The Bush Foundation, Supreme Court of Minnesota Nos. 44953 and 44954.

This was an appeal by the Foundation from the allowance of fees to the executors and their attorneys.

The Supreme Court of Minnesota affirmed the award of the District Court of total fees of \$500,000 for each of the two executors and \$710,000 in fees and \$3,766.03 in expenses for their attorneys. Payment was in each case to be reduced by amounts previously received.

4. Lee and Banks v. Andersen, et al and The Bush Foundation.

This action was alleged to be a derivative action by two member-directors of the Foundation against eleven member-directors and officers of the Foundation and four banking institutions based upon claimed violation of the securities laws and the Articles and Bylaws of the Foundation.

The action was dismissed by order of the Court dated June 5, 1975.

By orders dated December 10, 1975, the Court directed the Foundation to indemnify the individual defendants for their costs and expenses in defending the action for a total amount of \$710,498 and confirmed that its order of June 5, 1975, also dismissed a claim to terminate the plaintiffs Lee and Banks as member-directors of the Foundation.

One matter involving the Foundation is presently pending in the

Courts: In re Estate of Archibald G. Bush, Appeal of Attorney General and The Bush Foundation, Supreme Court of Minnesota Nos. 46019 and 46103.

This is an appeal by the Attorney General of Minnesota and The Bush Foundation from an order of the Ramsey County District Court awarding the executors and their attorneys \$107,165.78 as interest on the fees referred to in paragraph 3 above.

This case probably will be heard and disposed of by the Court in 1976.

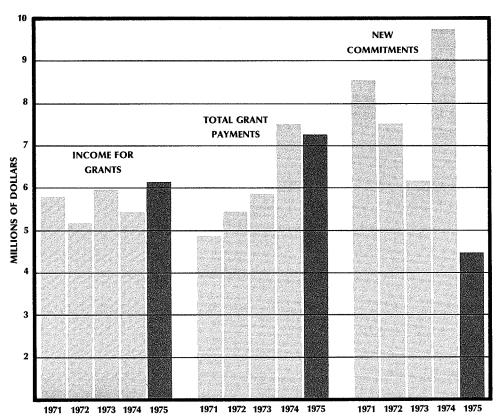
Thus it would appear that major litigation affecting The Bush Foundation has been concluded. One may hope that every one concerned now can turn their full attention to achieving the goals set forth by Mr. and Mrs. Archibald G. Bush when they created this Foundation.

I am grateful for the support I have been given by the Foundation's Board and staff during my three years as President, and wish similar good fortune to Elmer Andersen, who was elected to be President beginning in February, 1976.

REUEL D. HARMON President

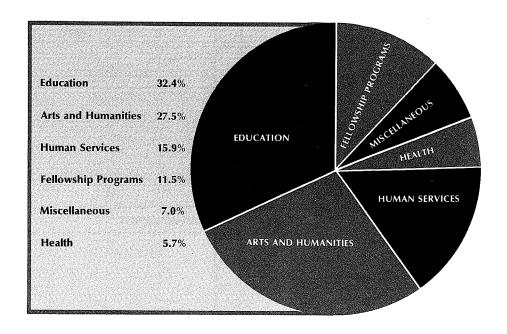
## INCOME FOR GRANTS\* COMPARED WITH GRANT PAYMENTS AND NEW COMMITMENTS 1971–1975

| Year | Income For<br>Grants | Total Grant<br>Payments | New<br>Commitments |
|------|----------------------|-------------------------|--------------------|
| 1971 | \$5,833,193          | \$4,888,403             | \$8,624,861        |
| 1972 | 5,070,342            | 5,405,016               | 7,498,128          |
| 1973 | 5,932,269            | 5,882,972               | 6,097,495          |
| 1974 | 5,412,363            | 7,408,700               | 9,707,597          |
| 1975 | 6,067,278            | 7,285,999               | 4,466,726          |

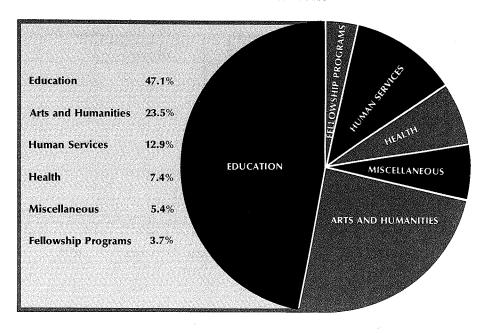


<sup>\*</sup>Income for grants is the greater of net income or minimum investment return as defined by the Tax Reform Act of 1969, less excise taxes, administrative expenses, and investment expenses.

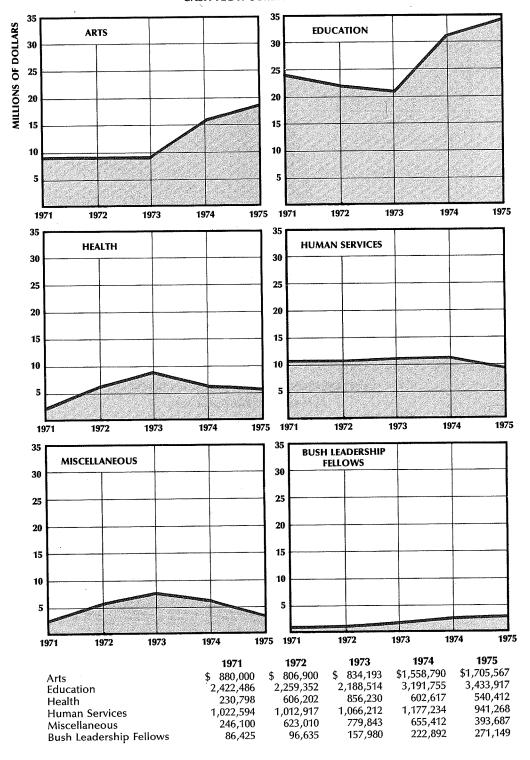
## DISTRIBUTION OF 1975 FOUNDATION GRANT APPROPRIATIONS BY PROGRAM AREA



## DISTRIBUTION OF 1975 FOUNDATION GRANT PAYMENTS BY PROGRAM AREA



#### CASH FLOW SUMMARY 1971-1975



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#### LEADERSHIP AND INDIVIDUAL TALENT

During the past ten years, the Bush Foundation has attempted to design ways to develop individual talent, particularly leadership talent, through programs developed solely for that purpose which deal directly with individuals. The Bush Leadership Fellows Program, beginning in 1965, was the first such effort and at present is the largest one. In 1975 the Board authorized a program of Bush Foundation Fellowships for Artists, to provide short-term support for selected artists, and to enable them to set aside time to develop their talent in a more concentrated way than would be possible otherwise. In February 1976, the Board authorized development of a Bush Public School Executive Fellows Program, which will provide management training for Minnesota public school superintendents and assistant superintendents.

In 1970, the Bush Leadership Fellows Program accounted for about 2.5 per cent of The Bush Foundation's total grant payments that year. In 1976, more than 9 per cent of its total grant payments will be spent for these three individual leadership and talent development programs. Although these have not become the major grantmaking emphasis of The Bush Foundation, they have in recent years represented the Foundation's fastest-growing grantmaking sector.

Perhaps one should note also that most of The Bush Foundation's grants at least indirectly affect the development of individual talent, even though they may be classified and described in other ways. Grants to colleges, to medical and nursing schools, to professional arts organizations, and to youth agencies and sheltered workshops all eventually help individual people develop or regain skills. This important point is often masked because we award most of our grants initially to organizations. The grants then are classified in our reports by the main purposes of those organizations ("education", "arts", "human services"). But more often than not, one of the most important end results is the encouragement and development of individual talent.

#### **BUSH LEADERSHIP FELLOWS PROGRAM**

The Bush Leadership Fellows Program was started at the wish of Archibald G. Bush. He envisioned a program which would locate individuals with strong leadership qualities in a variety of fields, and enable them to develop those qualities without the kind of financial hardship he encountered in his own business career. Recipients of these awards gain the opportunity for full-time study and internship anywhere within the United States for varying periods of time up to a maximum of eighteen months. Major criteria for selection have included mental skills, integrity and character, clear career goals, and demonstrated competence in past work experience. In 1973, the Foundation added a new program of Bush Summer Fellowships to the regular Bush Leadership Fellows Program. The summer program offers study opportunities ranging from three to eight weeks in length, compared with four to eighteen months in the regular program.

In 1974 The Bush Foundation Board voted to expand the program beyond Minnesota, to include also candidates from North Dakota, South Dakota and twenty-six counties in western Wisconsin.\* The Board authorized expenditure of \$443,800 for stipends and fellows' expenses for those receiving 1975 Fellowships.

Nineteen individuals received 1975 Bush Leadership Fellowships and twenty-six received Bush Summer Fellowships. Ten of the 19 Fellows are women. The Fellows represent the fields of business, government, journalism, the judiciary, law, theology, and the administration of arts, education, and health — continuing the diversity of career backgrounds which has characterized the program since it began in 1965. In spite of this diversity, however, a growing majority of the selected Fellows emphasize work in aspects of management and administration during their study and internships.

The Program is unusual in design, and appears to be producing worth-while results. These observations come from the Foundation's own evaluations of the Program and from tentative findings of the Fellowship Evaluation Project of the Center for Creative Leadership (Smith Richardson Foundation, Inc.) in Greensboro, North Carolina. The Center monitors results of about a dozen midcareer programs in the United States, including The Bush Leadership Fellows.

Following is a list of the individuals selected in 1975 to receive Bush Leadership Fellows and Bush Summer Fellows awards. An appendix list of Bush Leadership Fellows selected between 1965 and 1974 appears at the end of this "Program Notes" section.

<sup>\*</sup>These counties in Wisconsin are: Ashland, Barron, Bayfield, Buffalo, Burnett, Chippewa, Douglas, Dunn, Eau Claire, Florence, Forest, Iron, La Crosse, Lincoln, Oneida, Pepin, Pierce, Polk, Price, Rusk, St. Croix, Sawyer, Taylor, Trempealeau, Vilas, and Washburn.

#### 1975 BUSH LEADERSHIP FELLOWS

## **Employment at the Time of Selection**

|   | Employment at the Time of Selection   |
|---|---|
| Name and Residence                      | for Fellowship<br>(1975–76 Study Site in Parentheses)   |
| John B. Bennett<br>Ashland, WI          | Associate Professor of Philosophy and Religion, Northland<br>College, Ashland<br>(Texas Tech University)  |
| Merril A. Berg<br>Devils Lake, ND       | President, Lake Region Junior College, Devils Lake<br>(University of Northern Colorado)   |
| James R. Bjorklund<br>Sioux Falls, SD   | Division Marketing Manager, Central Telephone and<br>Utilities, Sioux Falls<br>(Cornell University)   |
| Richard Broeker<br>Saint Paul, MN       | Planning Director, Human Services Act, Minnesota State<br>Planning Agency<br>(Harvard University)   |
| Kathleen Camara<br>Bemidji, MN          | Director, Child Development Training Program, Bemidji<br>(Stanford University)  |
| Mary B. Des Roches<br>Bloomington, MN   | Administrator, Intergovernmental Personnel Act,<br>Minnesota Department of Personnel<br>(Harvard University)                                    |
| Ruth E. Harris<br>Eau Claire, WI        | Learning Therapist, Northwest Psychological Clinic, Eau Claire (University of Wisconsin)  |
| Roger R. Israel<br>Saint Louis Park, MN | Administrative Assistant to the Executive Director,<br>Metropolitan Council, Saint Paul<br>(University of North Carolina)                       |
| Bernard T. Lantis<br>Jamestown, ND      | Manager, Western Gear Corporation, Jamestown, ND (Harvard University)   |
| Harriet K. Light<br>Fargo, ND           | Associate Professor of Child Development and Family<br>Relations, North Dakota State University<br>(Michigan State University)                  |
| Grant C. North<br>Edina, MN             | Market Manager — Sales, Honeywell, Inc., Minneapolis (Harvard University)   |
| Sheila M. O'Fahey<br>Saint Paul, MN     | General Editor, Saint Mary's College Press, Winona (University of Minnesota)  |
| Mary T. Phillips<br>Saint Paul, MN      | Principal, L. C. Webster Elementary School, Saint Paul<br>(University of Minnesota)   |
| Joseph D. Purvis<br>Minneapolis, MN     | Principal, Willard Elementary School, Minneapolis (Harvard University)  |
| Gerard W. Ring<br>Byron, MN             | Judge, Dodge-Olmsted County Court, Rochester (Harvard University)   |
| Jill L. Schropp<br>Duluth, MN           | Reporter, Duluth Herald and News Tribune (Harvard University)   |
| Joy A. Sedgwick<br>Menomonie, WI        | Assistant Dean, School of Home Economics, University of Wisconsin — Stout (University of Oregon)  |
| Gloria M. Segal<br>Minneapolis, MN      | Senior Vice President, Cedar-Riverside Associates,<br>Minneapolis<br>(Harvard University and Center for Creative Leadership,<br>Greensboro, NC) |
| Viola P. Willis<br>Aberdeen, SD         | Assistant Professor of Speech, Northern State College,<br>Aberdeen<br>(University of Alabama)   |

#### Employment at the Time of Selection for Fellowship (1975–76 Study Site in Parentheses)

#### Name and Residence

#### 1975 Bush Summer Fellows

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|---|--|
| Albert B. Anderson<br>Moorhead, MN        | Coordinating Provost, Tri-College University, Moorhead   |
| Phillip C. Brunelle<br>Minneapolis, MN    | Music Director and Administrator, Minnesota Opera,<br>Minneapolis  |
| Bruce W. Buller<br>Saint Paul, MN         | Minister, Hamline United Methodist Church, Saint Paul  |
| Eugene G. Carr<br>Hillsboro, ND           | Executive Vice President, North Dakota Newspaper<br>Association, Grand Forks                               |
| Marilyn Condon<br>Aberdeen, SD            | Assistant Professor — Speech Correction, Northern<br>State College, Aberdeen                               |
| Donald C. Dahlin<br>Pierre, SD            | Director, Criminal Justice Studies, University of South Dakota, Vermillion                                 |
| Duane A. Ewers<br>Minot, ND               | Minister, Vincent United Methodist Church, Minot   |
| Thomas W. Foley<br>Minneapolis, MN        | Vice President/General Counsel, IDS Marketing Group,<br>Minneapolis  |
| Jon Grunseth<br>Cold Spring, MN           | Farm Manager and Real Estate Developer, Cold Spring  |
| Walter Hatlestad<br>Fargo, ND             | English Teacher, North High School, Fargo  |
| E. Sharon Hayenga<br>Minneapolis, MN      | Director, Individualized Education Planning Program, Inver<br>Hills Community College, Inver Grove Heights |
| Jerome Hughes<br>Saint Paul, MN           | State Senator and Consultant to Saint Paul Public Schools,<br>Saint Paul                                   |
| Delores D. Johnson<br>Minneapolis, MN     | Director of Communications, Saint Paul Chamber Orchestra   |
| Charlotte G. Karlen<br>Minneapolis, MN    | Director of Audiençe Development, Minnesota Orchestra,<br>Minneapolis                                      |
| Jay G. Lindgren, Jr.<br>Rochester, MN     | Executive Director, PORT of Olmsted County, Rochester  |
| Richard M. Mangram<br>Saint Paul, MN      | Manager — Selby Operations, Control Data Corporation,<br>Saint Paul  |
| Orlan E. Mitchell<br>Yankton, SD          | Minister, United Church of Christ, Yankton   |
| Thomas J. Mulvaney<br>White Bear Lake, MN | Vice President — Sales, John G. Kinnard & Company,<br>Minneapolis  |
| David W. Olson<br>Crystal, MN             | Pastor, Saint James Lutheran Church, Crystal   |
| Edward A. Raymond<br>Fargo, ND            | Principal, Senior High School, Fargo   |
| Judith L. Rehak<br>Saint Paul, MN         | Deputy State Court Administrator, Saint Paul   |
| Raymond A. Reister<br>Minneapolis, MN     | Attorney and Partner, Dorsey Marquart Windhorst West & Hallaclay, Minneapolis                              |
| Ronald L. Ress<br>Rochester, MN           | Administrator — Research Services, Mayo Foundation,<br>Rochester   |
| Alva W. Scarbrough<br>Sioux Falls, SD     | Personnel Director, Sioux Valley Hospital, Sioux Falls   |
|   |  |

#### Employment at the Time of Selection for Fellowship (1975–76 Study Site in Parentheses)

#### Name and Residence

James E. Shanley Mandan, ND

Lonny B. Winrich LaCrosse, WI Director, Johnson O'Malley Program, United Tribes of North Dakota Development Corp., Bismarck

Associate Professor/Department Chairman, Computer Science Department, University of Wisconsin, LaCrosse

Inquiries concerning administration of the Bush Leadership Fellows Program should be directed to D. Donald Peddie, Program Director, Post Office Box 15125, Minneapolis, Minnesota, 55415.

#### **BUSH FOUNDATION FELLOWSHIPS FOR ARTISTS**

The Bush Foundation Fellowships for Artists assist selected individuals to complete an artistic project, to meet an artistic goal, or to advance generally a professional artistic career. Short-term Bush Foundation support enables them to set aside concentrated time for their work, and, it is hoped, to increase the quality and pace of individual career development.

The first group of six Artist Fellowship holders was selected from 148 original applicants in January 1976. The artists selected are:

Carole G. Fisher, sculpture and painting, Minneapolis Alvin D. Greenberg, fiction, Saint Paul Gary Hallman, photography, Minneapolis Thomas M. McGrath, poetry, Moorhead James M. Moore, poetry, Saint Paul Stephanie B. Torbert, photography, Minneapolis

Candidates are chosen from two professional groups: creative writers (poets and writers of fiction), and visual artists (painters, sculptors, graphic artists and still photographers). Candidates also must be at least 25 years old and be residents of Minnesota. Major criteria for final selection are demonstrated artistic performance and the estimated importance of the applicant's Fellowship plan to his or her growth as a creative artist.

Stipends are \$833 per month for up to twelve months, or a total award of \$10,000 for a 12 to 18 month Fellowship period. The program also provides limited funds for travel and project costs which must be met by Fellowship holders in connection with their work. The total amount of stipends and projects costs authorized for the first six Fellowships was \$72,000.

The Foundation also has appropriated \$72,000 for a second group of six Fellowships for Artists in 1977. Inquiries concerning administration of the program should be directed to Emily Galusha, Program Associate at The Bush Foundation.

#### **BUSH PUBLIC SCHOOL EXECUTIVE FELLOWS PROGRAM**

The first group of 25 Bush Public School Executive Fellows will be selected in May, 1976 to enter this new management training program in July.

The program is designed to provide a varied but intensive six week course for experienced public school superintendents and assistant superintendents in Minnesota, to improve their leadership and financial management capacity. The six weeks of their participation will be spread over 18 months, and will include the following segments: an 11-day opening session emphasizing case study and discussion; three five-day sessions of small task force work on specific study projects; and a four-day final session. Participants also will spend approximately two weeks of independent work on task force projects.

The curriculum will emphasize management skills, labor relations, and long range planning for school districts. Professor John J. Mauriel of the University of Minnesota Graduate School of Business Administration, will supervise the design of the program, which then will be administered by the Minnesota Association of School Administrators.

In February 1976 The Bush Foundation Board authorized payment of \$338,400 for final curriculum development and to underwrite the cost of instruction for the first two groups of Fellows which will be selected in 1976 and 1977.

Inquiries concerning the program may be directed to the Minnesota Association of School Administrators, 480 Cedar Street, Saint Paul, Minnesota, 55101.

#### ARTS AND HUMANITIES

The Bush Foundation began making major grants for arts activities in Minnesota in late 1969. In 1975 that support amounted to 23 per cent of the Foundation's total grant payments. Most of these funds were paid to professionally staffed organizations in the Twin Cities. The Foundation, where possible, has tried to help those institutions attract more diverse audiences and broader sources of financial support.

The Foundation awarded a three-year grant of \$199,000 to the Twin Cities Metropolitan Arts Alliance to support the new Alliance Voucher Program. The Voucher Program, if successful, will attract and subsidize new audiences for the performing arts, and at the same time, will assist at a modest level the participating performing arts organizations. Most of the Foundation's grant will be paid to arts organizations in return for vouchers used by audience members. Sale of the vouchers to audience members will eventually pay the voucher program's operating costs. The first vouchers went on sale in September 1975. Initial sales have been slower than anticipated, and it still is too early to judge the program's impact on attendance at performing arts events.

The Foundation approved challenge grants to three Twin Cities arts organizations which are designed to help those organizations increase their

annual contributed support. A challenge grant of up to \$135,000 to the Minnesota Orchestra will match funds raised for the Orchestra's 1976 Guaranty Fund above the amount raised for the 1975 Fund. The Foundation granted to the Saint Paul-Ramsey Arts and Science Council, a parent organization for seven organizations, \$200,000 outright and up to \$100,000 to match increased contributions to the 1976 Annual Fund. Finally, a two-year challenge grant of up to \$220,000 to the Saint Paul Chamber Orchestra will match increases compared with the prior year in both earned and unearned income.

Although the Foundation plans to continue to explore ways to help major Minnesota arts organizations to broaden their sources of income, the Foundation does not expect to increase substantially the number of challenge grants in the arts until the results of the current round of these grants can be appraised.

#### **EDUCATION**

Nearly half The Bush Foundation's grant payments in 1975 were to schools, colleges and universities — not counting those for medical education and for the Foundation's own fellowship programs. Within the Foundation's education activity, two developments appear most noteworthy. The first is a growing interest in early childhood development; the second is that the Foundation's program of alumni fund challenge grants to Minnesota four year private colleges appears to be producing important results as its growth period ends and as it now begins a two year period of phasing down.

In January 1975, when the Bush Board revised its grantmaking guidelines it noted for the first time: "An undeveloped but potential area of the Foundation's interest is in possible new learning opportunities for preschool children".

In April 1975, The Bush Foundation asked a panel of specialists in early childhood education to identify key problems in the education of very young children and suggest ways in which the Foundation might help in this field.\*

The panel suggested that The Bush Foundation support early childhood education in two principal ways. The first was to encourage leadership training of men and women who would be capable of administering statewide or regional child development projects and teacher training programs in early childhood education. The panel believed that people who receive this train-

<sup>\*</sup>The panelists were Dr. James J. Gallagher, Director, Frank Porter Graham Child Development Center, Chapel Hill, North Carolina; Dr. Jerome Kagan, Professor of Psychology, Harvard University, Cambridge, Massachusetts; Dr. Lorraine Kaufman, Department of Psychiatry, Mount Sinai Hospital, Los Angeles, California; Dr. Donald E. Pierson, Director, Brookline Early Education Project, Brookline, Massachusetts; Dr. Gilbert Steiner, Director of Governmental Studies, Brookings Institution, Washington, D.C.

ing will have a significant influence on the field. Also, relatively little public money appears available for this sort of leadership training.

Second, the panel suggested that The Bush Foundation support research which attempts to measure the effect of early childhood programs on children's emotional and social development as distinct from their intellectual development. Conclusive research of this type is lacking, according to the panel.

The Foundation Board in July expressed strong interest in the panel's general suggestion that The Bush Foundation increase the level of its support for programs in early childhood education. The Board also asked the staff to investigate further the panel's specific recommendations.

In July, also, the Board voted a grant of \$130,000, payable over two years, to the Erikson Institute for Early Education, Chicago, Illinois, to help support the Institute's work in training future administrators and teachers in child development programs. In September, the Board approved a grant of \$93,260, payable over two years, to the University of Chicago to support the research of Dr. Alison Clarke-Stewart. Dr. Clarke-Stewart will attempt to measure the effects of different types of child care programs on the emotional development of very young children.

Twelve of Minnesota's four-year private colleges are now testing whether, as a group, they can double the amount of annual unrestricted alumni gifts they receive, and also double the number of alumni donors. Results from 1972–73 through 1974–75 are summarized in the table below. It appears likely that the test will succeed.

In 1972, The Bush Foundation began to provide matching grants for this purpose to the first two participating colleges: Macalester College and the College of Saint Thomas. In 1973, the Foundation made initial grants to Augsburg College, Carleton College, Hamline University, Saint John's University and the College of Saint Scholastica. In 1974, the Foundation approved initial grants to the College of Saint Benedict, the College of Saint Catherine, the College of Saint Teresa, and Saint Mary's College. In 1975, the Foundation voted an initial grant to Bethel College and expanded program eligibility to include private colleges in North Dakota and South Dakota.

In each series, the Foundation provides dollar-for-dollar matching for increased receipts in the alumni fund compared with the prior year's receipts, plus a separate incentive to stimulate net increases in the number of alumni who give. Initial grants in each series range from \$40,000 to \$100,000, depending upon the number of alumni and upon a judgment by the college and the Foundation as to how much alumni fund improvement might be expected the first year. The Foundation reviews each year's results and agrees with applicants on new incentive and performance targets. The largest gains and largest grant payments generally occur in the initial year, when the challenge idea is new.

For each participating private college, the series of Bush alumni challenge grants usually runs from two to five years, ceasing when the Foundation matching incentives finally lose their capacity to provide significant gains in alumni fund performance.

If the program achieves hoped-for total results, the participating Minnesota private colleges will have increased their total alumni fund receipts from about \$900,000 a year to about \$1,800,000 a year, and will increase the number of donors from about 22,000 to more than 44,000. During the same period, The Bush Foundation will have invested about \$1,800,000. This series of Bush alumni fund challenge grants will taper sharply during the next two years as the currently-participating Minnesota colleges complete their part in the program.

The September/October issue of *The Foundation News* published a report which describes in more detail the design and early results of the Bush alumni challenge grants. Copies of the article are available from The Bush Foundation on request.

ALUMNI FUND PERFORMANCE SUMMARY (THROUGH 1974–75) FOR 11 MINNESOTA PRIVATE COLLEGES WHICH PARTICIPATED AT LEAST ONE YEAR IN BUSH ALUMNI FUND CHALLENGE GRANTS

| College                      | Number Of<br>Completed Years<br>Of Participation<br>In This Series Of<br>Bush Challenges<br>(Through 1974–75) | Percentage<br>Increase In<br>Alumni Fund<br>Dollar Receipts<br>Since Beginning<br>Bush Challenge<br>Series | Percentage<br>Increase In<br>Number Of<br>Alumni Donors<br>Since Beginning<br>Bush Challenge<br>Series |
|------------------------------|---|--|--|
| Macalester College           | 3   | 159%   | 91%  |
| College of Saint Thomas      | 3   | 103  | 131  |
| Augsburg College             | 2   | 149%   | 122%   |
| Carleton College             | 2   | 56   | 64   |
| Hamline University           | 2   | 20   | 9  |
| Saint John's University      | 2   | 67   | 83   |
| College of Saint Scholastica | 2   | 60   | 44   |
| College of Saint Benedict    | 1   | 57%  | 63%  |
| College of Saint Catherine   | 1   | 40   | 16   |
| College of Saint Teresa      | 1   | <i>7</i> 1   | 66   |
| Saint Mary's College         | 1   | 52   | 78   |

#### HEALTH

A consultant panel of medical specialists with experience in medical practice, education, federal service, research and foundation work recommended in 1974 that The Bush Foundation focus more clearly its grants in health. The panel recommended emphasis on projects aimed at improving the fit between the kinds of personnel which training institutions produce and the needs of the health care delivery system. The panel thought that a predominantly regional approach to this question was appropriate and rec-

ommended that The Bush Foundation take further steps to identify both the major health care needs of its region and the related gaps in training which regional schools, colleges, and universities might attempt to fill more quickly.

Specific suggestions for possible program support include the training of workers for ambulatory, emergency and rural health care, development of academic leadership in those fields, development of minority-race professional competence, and development of managerial leadership. The panel also recommended that the Foundation cease granting funds for specific biomedical research projects. In September 1974, the Foundation Board voted to cease granting funds for project research in the biomedical and health sciences.

During 1975 the Foundation staff discussed those recommendations individually with health professionals in Minnesota. Most of those consulted also felt that the panel's 1974 recommendations merited adoption by the Foundation. These recommendations now represent the most probable direction of the Foundation's health grantmaking in the near future. However, they still require further discussion inside and outside the Foundation before finally becoming defined and approved here.

The Foundation in 1975 approved grants totaling \$265,000 to four health programs which the Foundation previously has supported: Rush College of Nursing received \$165,000 for further development of its undergraduate and graduate programs; Childbirth Education Association of Greater Minneapolis-Saint Paul, Inc. received \$30,000 to support a program to prepare unwed mothers for childbirth; Metro Area Community Health received \$30,000 toward the operating costs of a consortium of community health clinics; and Washburn Child Guidance Center received a matching grant for \$40,000 to help stimulate private contributions to help meet its operating expenses.

#### **HUMAN SERVICES**

The Bush Foundation reviewed fifty-seven proposals for human service programs and approved grants to twelve organizations totaling \$743,360. This amount represents sixteen percent of the amount which the Foundation approved for all grants in 1975, up from ten per cent in 1974.

In November 1975, three consultants met with the Foundation staff and one of its Directors to discuss ways to improve the Foundation's work in human services. Those consultants were Richard Broeker, Special Assistant to the Minnesota Commissioner of Public Welfare; Wilbur J. Cohen, Dean of the School of Education, University of Michigan; and Dean K. Whitla, Director of the Office of Instructional Research and Evaluation, Harvard University. The consultants suggested that the Foundation increase its sup-

port for regional projects which evaluate the ways in which government and private agencies provide human services. They also recommended that the Foundation support programs which help to demonstrate new ways of providing human services and monitor closely the impact of those programs.

In 1976, The Bush Foundation will explore these recommendations and others.

#### PROGRAM NOTES APPENDIX BUSH LEADERSHIP FELLOWS (1965–1974)

| Name, Selection Year,<br>Current Residence | Current Employment   |
|--|--|
| Peter A. Altman, '72<br>New York, NY       | Teacher, University of Minnesota, Study Abroad Program (London, England)                                     |
| Charles S. Anderson, '72<br>Saint Paul, MN | Vice President for Academic Affairs and Dean, Augsburg College,<br>Minneapolis                               |
| Harlan V. Anderson, Jr.,<br>'72, Edina, MN | Principal, Franklin Junior High School, Minneapolis  |
| Wilfred D. Antell, '72<br>Stillwater, MN   | Assistant Commissioner of Education, State of Minnesota  |
| Donald B. Ardell, '72<br>Mill Valley, CA   | Editor, American Journal of Health Planning; Lecturer, University of California                              |
| Peter R. Bartling, '73<br>Plymouth, MN     | Assistant Vice President, Northwestern National Bank of<br>Saint Paul  |
| Dean Belbas, '66<br>Edina, MN              | Director of Financial Communications, General Mills, Inc.  |
| Thomas E. Benson, '72<br>Burnsville, MN    | Director of Creative Communications, The Webb Company,<br>Saint Paul   |
| James M. Brekken, '70<br>Bloomington, MN.  | Chief of Police, Bloomington   |
| M. Jerome Buckanaga,<br>'71, Ponsford, MN  | Director, Pine Point Experimental School, Ponsford   |
| Arne H. Carlson, '71<br>Minneapolis, MN    | Assistant Minority Leader, Minnesota House of Representatives;<br>Real estate broker                         |
| Rick J. Carlson, '71<br>Mill Valley, CA    | Writer   |
| J. William Clarey, '72<br>Minneapolis, MN  | Aftercare Counselor, Drug Abuse Service Project, Multi-Resource Centers, Inc., Minneapolis                   |
| Richard C. Cole, '65<br>Goulds, FL         | President, Tri-Continental Enterprises, Inc., Miami  |
| Walter J. Cullen, '73<br>Minneapolis, MN   | Coordinator, Chemical Dependency Specialist Training Program,<br>Metropolitan Community College, Minneapolis |
| Denis J. Daly, '66<br>Madison Lake, MN     | President, Kayot, Inc., Mankato  |
| *Nancy G. Detjen, '74<br>Saint Paul, MN    | Assistant Principal, Fairview Junior High School, Roseville<br>*1975–76 Studying at University of Minnesota  |
| Arlen Erdahl, '65<br>West Saint Paul, MN   | Public Service Commissioner, State of Minnesota  |
| *Pursuing Fellowship st                    | udies during 1975–76; listed job in this instance is that held at the  |

| Name of C. L. et al.                            |   |
|---|---|
| Name, Selection Year,<br>Current Residence      | Current Employment  |
| Robert L. Euritt, '66<br>Chagrin Falls, OH      | Director of Employee Relations, TRW Corporation, Cleveland  |
| E. Peter Gillette, Jr.,<br>'71, Minneapolis, MN | Executive Vice President, Northwestern National Bank of Minneapolis   |
| G. David Goff, '74<br>Saint Paul, MN            | Director of Minority Affairs, The Saint Paul Companies  |
| Joseph Haggerty, '70<br>Seattle, WA             | Principal, Our Lady of Guadalupe School, Seattle  |
| Stanley Hardwick, '73<br>New Brighton, MN       | Professor of Old Testament Interpretation, Bethel Seminary,<br>Arden Hills  |
| Clarence E. Harris, '69<br>Glenside, PA         | Personnel Manager (Domestic Personnel), Sperry Rand Corp. (Univac Division), Blue Bell, PA                        |
| Larry E. Harris, '71<br>Minneapolis, MN         | Special Assistant for Urban Affairs, Minneapolis Public Schools   |
| John E. Haynes, '73<br>Minneapolis, MN          | Staff Assistant to the Governor, State of Minnesota   |
| Gerard D. Hegstrom, '69<br>Minneapolis, MN      | Project Director, Minnesota Zoological Board, Saint Paul  |
| Thomas E. Herbranson,<br>'66, Saint Paul, MN    | Executive Secretary for Public Relations, Fraternal Division,<br>Lutheran Brotherhood, Minneapolis                |
| Douglas B. Herron, '74<br>Minneapolis, MN       | Director, Northwest Branch YMCA, New Hope, New Hope Center  |
| Lynn J. Hummel, '69<br>Detroit Lakes, MN        | Attorney, Detroit Lakes   |
| Thomas L. Jackson, '66<br>Golden Valley, MN     | Director, University of Minnesota/Saint Paul Teacher Corps,<br>Saint Paul   |
| Curtis M. Johnson, '66<br>Athens, OH            | Director, Extension Division, Ohio University, Athens   |
| Roger D. Juaire, '71<br>Royalton, MN            | Business Representative, District 165, International Association of Machinists and Aerospace Workers, Saint Cloud |
| Apostolos P. Kizilos, '70<br>Minnetonka, MN     | Assistant to the Director of Research, Systems and Research Center, Honeywell, Inc., Minneapolis                  |
| James W. Krause, '66<br>Golden Valley, MN       | Senior Vice President for Administration, Lutheran Brotherhood,<br>Minneapolis                                    |
| Daniel H. Lambrides, '73<br>Saint Paul, MN      | Director, Shoreview Treatment Center, Saint Paul  |
| Robert D. Langford, '70<br>Winona, MN           | Attorney, Winona  |
| Bruce R. Leier, '73<br>Philadelphia, PA         | Staff Director, Philadelphia Committee on Ethnic and Neighborhood<br>Affairs, Philadelphia                        |
| David Lindgren, '69<br>Brooklyn Center, MN      | President, Lindgren Insulation and Roofing, Saint Paul  |
| Robert A. Lundin, '72<br>Wayzata, MN            | Vice President, Finance and Planning, Valspar Corporation,<br>Minneapolis   |
| Hugh C. Macgill, '70<br>Farmington, CT          | Professor, School of Law, University of Connecticut   |
| Robert W. MacGregor,<br>'69, Chicago, IL        | President, Chicago United, Chicago  |
| Lee Madden, '69<br>Brooklyn Center, MN          | Program Manager, Jobs Consortium, Greater Minneapolis<br>Chamber of Commerce                                      |

| Name, Selection Year,<br>Current Residence  | Current Employment   |
|---|--|
| M. Edward McGaa, '74<br>Minneapolis, MN     | Manager, Secondary Airports, Metropolitan Airports Commission  |
| James Y. K. Moy, '66<br>Waverly, IA         | Director of Student Affairs, Wartburg College, Waverly   |
| Charles L. Nesbitt, '74<br>Burnsville, MN   | Vice-President, Corporate Planning, Northwestern National Bank, Minneapolis  |
| James I. Newland, '74<br>Fridley, MN        | Administrative Engineer, Minnesota Highway Department,<br>Saint Paul   |
| Robert D. North, '73<br>Saint Paul, MN      | State Senator and Episcopal Priest, Saint Paul   |
| John T. O'Connor, '72<br>Stillwater, MN     | Business Agent, Sheet Metal Workers Local #76, Saint Paul  |
| Ronald W. Pavlock, '73<br>Golden Valley, MN | Assistant Director of Public Safety, Golden Valley   |
| 'Thomas Read, '74<br>Houston, TX            | Headmaster, Saint John's School, Houston   |
| Arnold M. Rehmann, '70<br>Burnsville, MN    | Acting Director, Special Education, Minneapolis Public Schools   |
| Kenneth L. Rice, '74<br>Saint Paul, MN      | Financial Consultant, Kenneth L. Rice & Associates, Saint Paul   |
| David W. Roffers, '74<br>Bloomington, MN    | Director, Southeast Alternatives Project, Minneapolis Public<br>Schools  |
| Stephen P. Sandell, '74<br>Saint Paul, MN   | Teacher, Roosevelt School, Saint Paul  |
| Roger D. Santelman, '71<br>Hastings, MN     | Senior Vice President, Director of Professional Services,<br>Ellerbe Architects, Bloomington                                 |
| David J. Sauer, '71<br>Saint Cloud, MN      | Executive Director, Central Minnesota Health Planning Council, Saint Cloud   |
| Henry J. Savelkoul, '69<br>Albert Lea, MN   | House Minority Leader, State House of Representatives; Attorney, Albert Lea  |
| F. P. Schoettle, '73<br>Minneapolis, MN     | Professor of Law, University of Minnesota, Minneapolis   |
| Bruce E. Sharpe, '74<br>Brooklyn, NY        | Dean, Pratt Institute, Brooklyn  |
| James E. Solheim, '74<br>New York, NY       | Public Relations Writer, New York  |
| Catherine Stehly, '73<br>New Brighton, MN   | Assistant to the Commissioner, Minnesota State Department of Education   |
| John M. Taborn, '70<br>Golden Valley, MN    | Associate Professor, Department of Afro-American Studies and Psychoeducational Studies, University of Minnesota, Minneapolis |
| John Thoemke, '69<br>Saint Paul, MN         | Foreman, Muska Electric Company, Saint Paul; Vice President,<br>Saint Paul Trades and Labor Assembly                         |
| William C. Thomas, '72<br>Golden Valley, MN | Director of Personnel, University of Minnesota, Minneapolis  |
| Charlotte S. Thompson<br>'72, Roseville, MN | ment Program, Northwestern Hospital, Minneapolis   |
| Thomas Tjepkema <i>, '74</i><br>Walker, MN  | Social Service Supervisor, Cass City Department of Social Services, Walker   |
| Anne T. Truax, '72<br>Minneapolis, MN       | Director, Women's Center, University of Minnesota, Minneapolis   |

| Name, Selection Year,<br>Current Residence  | Current Employment  |
|---|---|
| James D. Tucker, '72<br>Saint Paul, MN      | Manager, Selection and Placement, the Pillsbury Company,<br>Minneapolis                               |
| F. Owen Turnlund, '71<br>Fridley, MN        | School Social Worker, Sheridan Junior High School, Minneapolis  |
| Roman J. Verostko, '69<br>Minneapolis, MN   | Dean of Faculty, Minneapolis College of Art and Design,<br>Minneapolis                                |
| Gerald Vizenor, '73<br>Saint Paul, MN       | Poet and Journalist, Saint Paul   |
| Calvin L. Walton, '65<br>New Rochelle, NY   | National Director, Independent Truckers League, Inc., New Rochelle                                    |
| Theartrice Williams, '70<br>Minneapolis, MN | State Ombudsman for Corrections, Saint Paul   |
| Bush Summer Fellows (1)                     | 973–74)   |
| Peter M. Ackerberg, '74'<br>Minneapolis, MN | Reporter, Minneapolis Star, Minneapolis   |
| Conrad G. Balfour, '74<br>Minneapolis, MN   | Free-Lance Writer, Minneapolis  |
| Patrick L. Baudhuin, '74<br>Hoyt Lakes, MN  | Northeast Coordinator, Minnesota Higher Education Coordinating<br>Commission, Virginia, MN            |
| John E. Carmichael, '74<br>Minneapolis, MN  | Executive Secretary, Twin Cities Newspaper Guild,<br>Minneapolis                                      |
| John W. Christian, '73<br>Wayzata, MN       | Administrative Assistant to the Superintendent, Hennepin<br>County Park Reserve District, Maple Plain |
| Philip H. Coffman, '73<br>Duluth, MN        | Associate Professor and Head — Music Department, University of Minnesota, Duluth                      |
| Yvonne C. Condell, '74<br>Moorhead, MN      | Associate Professor of Biology, Moorhead State University,<br>Moorhead                                |
| F. Mark Davis, '74<br>Minneapolis, MN       | Associate Dean and Director of Special Programs, Augsburg College, Minneapolis                        |
| Albert R. DeCosse, '74<br>Hopkins, MN       | Financial Secretary/Treasurer, Asbestos Workers Local 34,<br>Minneapolis                              |
| Thomas E. Dolan, '74<br>Minneapolis, MN     | Vice President, Northwest Bancorporation, Minneapolis   |
| James L. Door, '73<br>Minneapolis, MN       | Vice President — Sales and Marketing, General Office Products<br>Company, Minneapolis                 |
| David E. Fast, '74<br>Cambridge, MN         | Mathematics Instructor, Independent School District #911,<br>Cambridge                                |
| Edward J. Flahavan, '73<br>Saint Paul, MN   | Director, Urban Affairs Commission, Archdiocese of Saint Paul/Minneapolis, Saint Paul                 |
| Fred J. Gelbmann, '73<br>Saint Paul, MN     | Director — Project RESHAPE, Saint Cloud   |
| Gordon M. Griller, '74<br>Bloomington, MN   | Assistant Court Administrator, Minneapolis  |
| Kenneth E. Irrgang, '74<br>Saint Joseph, MN | Campus Pastor, College of Saint Benedict, Saint Joseph  |
| A. Milton Johnson, '74<br>Montevideo, MN    | Court Administrator, Eighth Judicial District, Montevideo   |
| Kenneth Landro, '73<br>Golden Valley, MN    | Manager, Professional and Corporate Relations Foundation for Health Care Evaluation, Minneapolis      |

| Name, Selection Year,<br>Current Residence       | Current Employment   |
|--|--|
| Todd J. Lefko, '73<br>Saint Paul, MN             | Instructor, General College, University of Minnesota,<br>Minneapolis   |
| Richard J. Leider, '73<br>Minneapolis, MN        | Organization Development Consultant, Wilson Learning<br>Corporation, Eden Prairie                                      |
| Richard J. Leisen, '74<br>Saint Cloud, MN        | Director, Saint Cloud Children's Home, Saint Cloud   |
| June Ann Lucas, '73<br>San Diego, CA             | Resource Development Coordinator, The Community Congress of San Diego  |
| LeRoy L. Martin, '74<br>Saint Paul, MN           | Market Administration Manager, Josten's, Inc., Bloomington   |
| Trudy R. McFall, '73<br>Minneapolis, MN          | Housing Program Manager, Metropolitan Council, Saint Paul  |
| Leif I. Monson, '74<br>Lowry, MN                 | Clergyman, English Lutheran Church, Walnut Grove and Lowry   |
| Genevieve L. O'Grady,<br>'74, Minnesota City, M  | Administrator, Riverhaven School, Winona<br>N  |
| Mary Lou Pearson, '74<br>International Falls, MN | Teacher, Independent School District #361, International Falls   |
| David A. Phillips, '74<br>Burnsville, MN         | Director of Development, Metropolitan Medical Center,<br>Minneapolis   |
| Bernard J. Raphael, '74<br>Minneapolis, MN       | Associate Dean of Instruction, Business and Interdisciplinary<br>Study Program, Normandale Junior College, Bloomington |
| Patricia D. Samples, '73<br>Minneapolis, MN      | Executive Director, Metropolitan Cultural Arts Center,<br>Minneapolis  |
| Marie B. Sathrum, '74<br>Northfield, MN          | Project Director, Northfield Arts Guild, Northfield  |
| Wayne C. Stumme, '74<br>Minneapolis, MN          | Assistant Director, Division for Theological Education and Ministry, American Lutheran Church, Minneapolis             |
| Frank J. Voth, '73<br>Minneapolis, MN            | Director of Development, Good Value Homes, Anoka   |
| Ardes N. Walz, '74<br>Pipestone, MN              | School Nurse, Pipestone Public Schools, Pipestone  |
| Suzanne Weil, '73<br>Minnetonka, MN              | Coordinator of Performing Arts, Walker Art Center, Minneapolis   |
| Manuel Woods, '73<br>Minneapolis, MN             | Admissions Associate, Office of Admissions, University of Minnesota, Minneapolis                                       |

## GRANTMAKING POLICIES AND PROCEDURES

#### **REVISED GRANTMAKING GUIDELINES**

On January 13, 1975 The Bush Foundation Board of Directors adopted revised grantmaking guidelines. This was the second such revision in the four years since the original guidelines were approved. The new revisions reflect evolution, not sharp change. The major difference between the new guidelines and the previous ones are that North and South Dakota have been added to the geographic region of the Foundation's major interest, and that the Foundation does not in the near future expect to support individual projects in biomedical research.

#### MAJOR CURRENT INTERESTS

- 1. The Bush Foundation is predominantly a regional grantmaking foundation, with broad interests in education, social services, health, arts and humanities, and in the development of leadership.
- 2. The Foundation is interested in education at all levels, with major emphasis in higher education. A majority of its recent grants in education have been awarded to public and private colleges and universities. Two major purposes served by the Foundation's recent grants in public higher education are to improve quality and efficiency of administration and to help these institutions work with surrounding communities and regions on problems of mutual interest. Underlying the Foundation's support for private colleges is the view that long-run financial health is a crucial current and future need. Accordingly, the Foundation emphasizes efforts to open new student markets, to stimulate improved management, and to help colleges try to develop new sources of unrestricted income. The relatively smaller amounts granted to elementary and secondary schools are mainly for public school districts seeking to experiment with new learning programs and new approaches to teaching and administration. An undeveloped but potential area of the Foundation's interest is in possible new learning opportunities for pre-school children.

- 3. The Foundation seeks to support projects which may help demonstrate and evaluate ways to lessen, prevent or resolve contemporary social problems. Those projects which involve the elements of relatively early intervention and reasonable cost are of particular interest.
- 4. The Foundation is interested in encouraging the delivery of good medical care at reasonable cost to recipients and to society particularly in areas which now are underserved. In the near future the Foundation hopes to concentrate on those education and training efforts which seem most likely to affect the distribution, quality and efficiency of medical care.
- 5. Within its geographic region of major interest, the Foundation accepts special responsibility in the arts and humanities, including support for music, theater, dance, visual arts and the general preservation of our cultural heritage.
- 6. The development of leadership potential was of particular interest to the founder of The Bush Foundation, and will continue to command its interest and resources.

#### RESTRICTIONS AND AREAS OF HIGH SELECTIVITY

- 1. The Foundation recently has concentrated its major interest on projects originating in, or of special value to Minnesota, with Chicago and central Florida as areas of secondary interest and others less so. In January 1975, North Dakota and South Dakota were added to the defined area of major interest. In 1975, also, the Bush Leadership Fellows Program was expanded to include coverage of North and South Dakota, and the counties of Western Wisconsin which are part of the Ninth Federal Reserve District.
  - Proposals for projects outside the United States ordinarily will not be approved.
- 2. The Bush Foundation ordinarily will not contribute to other private foundations, but this shall not preclude its joining with one or more foundations in a common effort of special interest.
- 3. The Foundation does not make direct grants to individuals except through established, defined programs such as the Bush Leadership Fellows Program. Ordinarily, the Foundation's grants are made only to non-profit, tax-exempt organizations.
- 4. Although the Foundation seeks to appraise each grant proposal on its merits, the following kinds of grant proposals face increasingly stringent selectivity:
  - a. Proposals for building construction, particularly in education and medicine but in the Foundation's other areas of interest also.

In addition to the appropriateness of the building plans themselves, the importance and quality of the program activity to be housed, and the impact of the proposed construction on this activity, also are significant in the consideration of these requests. Recent exceptions to the Foundation's selectivity in making grants for buildings have been among sheltered workshops and certain residential youth programs.

- b. Proposals requesting endowment funds.
- c. Proposals requesting support to cover past operating deficits.
- d. Proposals seeking general and continuing operating support.
- 5. The Foundation for some time has been reluctant to provide funds for basic scholarly research within established academic disciplines. In September, 1974 the Board of Directors voted to cease granting funds for project research in the biomedical and health sciences. While acknowledging the general importance of biomedical research, the Board reasoned that excellent foundation grantmaking performance in this area probably requires a larger continuing investment of funds, a surer sense as to which specific research areas would be significantly improved if more money were made available, and greater specialization of the Foundation's staff than seems possible or desirable for The Bush Foundation to attempt at this time.

#### **GRANTMAKING PROCEDURES**

**Responsibility for Decisions.** All commitments of grant funds are made by the Board of Directors. The Board meets at least quarterly, but rarely at intervals of less than two months. The Grants Committee, a five-man subcommittee of the Board, discusses all grants prior to final Board action, and makes recommendations of final action to the Board.

All grant proposals to be considered by the Grants Committee and the Board are first investigated by the Foundation's staff. The results of these investigations are made available to the Grants Committee and the Board.

**Time Required for Decisions.** Grant proposals should be submitted to the Executive Director of the Foundation three months prior to the Board meeting at which consideration of the proposal is desired. This normally is a minimum time needed to complete the steps required for consideration. But if the proposal is highly specialized, if it requires the review of outside consultants, or if additional information is needed before serious consideration is possible, the process of consideration usually takes longer.

Ordinarily one member of the Foundation's program staff is assigned to work on a specific proposal when it is received by the Foundation. This staff member will suggest further discussion with the author of the proposal if it seems necessary, and may also seek other opinions and background infor-

mation. This staff member will also be responsible for presenting the proposal, the results of the related investigation, and the staff's composite recommendation to the Grants Committee and to the Board.

**Preliminary Inquiries.** The Foundation staff welcomes brief preliminary letters inquiring about possible interest of the Foundation in providing funds for a particular project. The staff also is pleased to answer written or telephone inquiries concerning application procedures, desired documentation, timing problems, and so on.

In answering questions about the possible future Foundation action on a proposal idea, the staff replies will usually range from "possible" to "unlikely." These staff appraisals never signal quick, optimistic encouragement as to final outcome. At the same time, they rarely are so discouraging as to prohibit finally any further consideration. However, recent staff estimates suggesting that proposal ideas seemed "unlikely" to command Board interest and final approval have almost always proven correct, even though the estimates in no way commit or limit later Board action. During the past three years, the Foundation has had sufficient funds to grant only about one third of the completed requests submitted.

**Exploration of Other Sources of Support.** Grant applicants ordinarily should explore all other possible sources of support in addition to approaching The Bush Foundation. This exploration does not hurt the chances for a favorable decision by The Bush Foundation, but may improve the chances that the project will find support somewhere. In the event other sources do provide partial or full support, The Bush Foundation should be notified promptly, so that the staff may revise the amount requested in line with up-to-date and realistic needs.

#### **GRANT PROPOSALS**

Form of Presentation. There is no special form for applying for a grant. The proposals made to the Foundation vary widely as to purpose, and hence vary also as to the documentation needed for fair consideration. Plans which have been worked out thoughtfully and described concisely are always welcomed. Expensive brochures and extra efforts at slick packaging generally seem wasteful.

**Desired Contents.** A detailed list of "Application Requirements" is available at the Foundation office, and should be requested before drafting a final proposal. Following is a summary of the information which ordinarily should be provided in a completed proposal for a new project:

- 1. A clear description of the project, what it may be expected to achieve, and why it is important to undertake.
- 2. A detailed expense budget for the project, showing how the re-

quested funds would be spent and during what time periods. The budget should make clear how the major elements of expense were estimated. Applicants should specify when the grant payment is desired, and in what amount; if more than one payment is requested under the grant, a suggested schedule of payments should be provided.

- A statement of other possible sources of support, public or private, which have been or will be approached concerning the project, including a statement of funds which have been received or pledged.
- 4. If the project is to be continued after the period for which support has been requested, an explanation of how continuation of the project is to be financed.
- 5. The procedure and criteria by which effectiveness of the grant should be judged after the grant funds have been expended.
- 6. Information concerning the organization and the responsible officers who intend to carry out the project:
  - a. A brief description of the organization making the proposal.
  - b. The names and primary affiliations of the organization's directors or trustees.
  - c. The name(s) and qualifications of the person(s) who would administer the grant.
  - d. An audited balance sheet and income statement, if available, for the organization's previous fiscal year.
- 7. A copy of the organization's most recent tax-exempt ruling from the Internal Revenue Service, along with either a statement as to any revisions which may be pending, or a statement that there has been no change and none is pending.
- 8. If the request comes from a department or individual in an organization, the request should also be endorsed by the administrative head of the organization. If possible, the endorsement should also comment upon the relative priority of the request compared with other needs which The Bush Foundation may be asked to support.
- 9. For demonstration projects, research studies, and experiments, a description of similar work which has been carried out previously by other agencies would be helpful, along with an estimate of the significance of this prior work to the proposed project.
- 10. Proposals seeking funds for basic scholarly research should be written so that the project and its importance may be understood by non-specialists, and also so that the specific work plan may be understood and reviewed by consultants in the specific discipline involved. The Foundation has been extremely selective in approving grants for basic scholarly research of all kinds.

#### **APPROVED GRANTS**

**Notification of Approval.** The Bush Foundation will send written notice to applicants concerning all Board decisions to approve or deny grant proposals, usually within ten days following the Board meeting involved. During this period, also, the Foundation notifies Minnesota newspapers, and radio and television stations of grants which have been approved. The Foundation Center in New York City is also notified of approved grants so that its central data file may be kept current.

**Reports to the Foundation.** The Foundation will require progress reports at least annually stating what has been accomplished by expenditures of the grant funds, along with appropriate financial reports as to how the funds were spent. Grant funds may be spent only for the purposes granted. Uncommitted funds at the end of the grant period must be returned to the Foundation unless other arrangements have been proposed beforehand and approved formally by the Foundation's Board of Directors. Following the end of the period for which funds were granted, the grantee must provide the Foundation with a final financial accounting for the grant funds, and an evaluation and summary of the results obtained.

**Foundation Self-Evaluation.** In addition to receiving reports from grantee organizations concerning the impact of the funds granted, the Foundation asks both its own full-time staff and also outside evaluators to review the experience of the Foundation's past grants and to suggest improvements in the Foundation's grantmaking procedures. The principal purpose of the survey review activity is to ensure that the Foundation periodically evaluates its own performance, and not to appraise the worthiness of individual grant recipients for possible future grants. The thoughtful assistance which recipients of Bush grants since 1970 have given to this self-evaluation work for the Foundation has been invaluable. The Foundation expects that it will continue to need this kind of help from its grant recipients in the future.

**Summary Statistics for 1974 Grants.** The following tables summarize The Bush Foundation's recent grants, classified by the type of institution to which funds were granted, by size and duration of grants, and by the geographic location of the grantees.

### Summary of Grants Approved in Fiscal Years 1973, 1974, and 1975 Classified by Type of Institution to Which Funds Were Granted

| Type of Institution  | 1973        | 1974        | 1975        | 3-Year Total |
|--|-------------|-------------|-------------|--------------|
| A. Humanities and Performing Arts  | \$ 998,902  | \$2,110,152 | \$1,289,000 | \$ 4,398,054 |
|  | (10)        | (13)        | (10)        | (33)         |
|  | 16.4%       | 21.6%       | 27.5%       | 21.4%        |
| B. Education (including research in colleges and universities)   | 2,662,661   | 4,835,706   | 1,520,304   | 9,018,671    |
|  | (26)        | (30)        | (26)        | (82)         |
|  | 43.6%       | 49.5%       | 32.4%       | 43.9%        |
| C. Health  | 335,730     | 323,446     | 265,000     | 924,176      |
|  | (6)         | (4)         | (4)         | (14)         |
|  | 5.5%        | 3.3%        | 5.7%        | 4.5%         |
| D. Human Services  | 997,347     | 962,500     | 743,360     | 2,703,207    |
|  | (22)        | (18)        | (12)        | (52)         |
|  | 16.3%       | 9.9%        | 15.9%       | 13.2%        |
| E. Miscellaneous (including environment, corrections and law, communications, and others not included above) | 904,346     | 1,059,521   | 330,500     | 2,294,367    |
|  | (11)        | (10)        | (8)         | (29)         |
|  | 14.8%       | 10.9%       | 7.0%        | 11.1%        |
| F. Fellowship Program Stipends   | 204,500     | 471,400     | 539,800     | 1,215,700    |
|  | (1)         | (1)         | (2)         | (4)          |
|  | 3.4%        | 4.8%        | 11.5%       | 5.9%         |
| TOTALS   | \$6,103,486 | \$9,762,725 | \$4,687,964 | \$20,554,175 |
|  | (76)        | (76)        | (62)        | (214)        |
|  | 100.0%      | 100.0%      | 100.0%      | 100.0%       |

Note: (1) In each cell, the dollar figure represents the total amount granted, the figure next below in parentheses shows the number of grants made, and the bottom figure shows the percentage of all grant dollars awarded during that fiscal year.

## Summary of Grants Approved in Fiscal Year 1975, Classified by Size, Duration, and Geographic Location of Grantees

|                          | Classification of Grants | Number of<br>Grants<br>Approved |
|--------------------------|--------------------------|---------------------------------|
| I. Size                  | \$ 0-9,999               | 4                               |
|                          | 10,000–24,999            | 8                               |
|                          | 25,000-49,999            | 15                              |
|                          | 50,000–99,999            | 23                              |
|                          | 100,000–199,999          | 7                               |
|                          | 200,000-499,999          | 5                               |
| TOTAL                    |                          | 62                              |
| II. Duration             | 1 Year                   | 42                              |
|                          | 2 Years                  | 10                              |
|                          | 3 Years                  | 8                               |
|                          | 4 Years                  | 2                               |
| TOTAL                    |                          | 62                              |
| III. Geographic Location | Minnesota                | 51                              |
|                          | Illinois                 | 7                               |
|                          | Florida                  | 1<br>3                          |
|                          | Other                    | 3                               |
| TOTAL                    |                          | 62                              |

### STATEMENT OF GRANTS FOR YEAR ENDED NOVEMBER 30, 1975

| Organization and Purpose  | Initial<br>Grant     | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975  | Unpaid<br>Balance<br>1975 |
|---|----------------------|---------------------------|---------------------------|---|---------------------------|
| A. PERF   | ORMING A             | RTS AND HU                | JMANITIES                 |   |                           |
| Museums   |                      |                           |                           |   |                           |
| Walker Art Center, Inc., Minneapolis To support Center-sponsored dance programs 1974 grant To support the Center's special exhibition program | \$ 67,900<br>200,000 | \$ 67,900<br>90,000       |                           | \$ 31,200<br>70,000   | \$ 36,700<br>20,000       |
| Theater   |                      |                           |                           |   |                           |
| Guthrie Theater Foundation, Minneapolis Toward operating expenses Minnesota Ensemble Theatre, Minneapolis To initiate training for            | 80,000               |                           | \$ 80,000                 | 80,000  | • • • •                   |
| humanities' teachers in public<br>schools in ensemble theater<br>techniques   | 60,352               | 27,504                    | (27,504)                  | C AND CONTRACTOR OF THE CONTRACTOR OF T |                           |
| Music and Opera   |                      |                           |                           |   |                           |
| Greater Twin Cities Youth Symphonies, Minneapolis Toward operating expenses Lyric Opera of Chicago  | <br>15,000           |                           | (5,000)<br>15,000         | 5,000   | 5,000                     |
| Toward operating expenses of<br>the 1974 and 1975 seasons<br>Minnesota Opera Company,   | 50,000               | 50,000                    |                           | 25,000  | 25,000                    |
| Minneapolis Toward operating expenses of the 1975–76 season Minnesota Orchestral Association, Minneapolis                                     | 35,000               |                           | 35,000                    | 35,000  |                           |
| Toward costs of a new<br>Symphony hall in Minneapolis<br>1972 grant<br>1973 grant<br>To match increases in<br>Guaranty Fund contributions     | 750,000<br>250,000   |                           |                           | 200,000   | 350,000<br>250,000        |
| (operating expenses)<br>1975 grant  | 135,000              |                           | . 135,000                 |   | 135,000                   |

| Organization and Purpose   | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975  | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|---------------------------|---|---------------------------|
| The Orchestral Association, Chicago To assist establishment of an endowment fund to engage guest artists Saint Paul Civic Philharmonic Society, Inc.   | 150,000          | 25,000                    |                           | 25,000  |                           |
| To match increased earned income and to support operating expenses of the 1974–75 season of the Saint Paul Chamber Orchestra To match increased earned and unearned income and to support operating costs of the 1975–76 and 1976–77 | 150,000          | 100,000                   |                           | 100,000   |                           |
| seasons of the Saint Paul<br>Chamber Orchestra   | 220,000          |                           | 220,000                   |   | 220,000                   |
| Other  |                  |                           |                           |   |                           |
| The Minneapolis Society of   |                  |                           |                           |   |                           |
| Fine Arts Supplementary support for the \$32 million Heritage Fund Campaign for new buildings, endowment and   |                  |                           |                           | na dojoveja manoja kara kara na |                           |
| programs for the Society<br>1974 grant<br>Minnesota Historical Society,<br>Saint Paul  | 231,000          | 231,000                   |                           | 231,000   |                           |
| To purchase rare books<br>and works of art<br>Toward costs of microfilming<br>the Society's collection   | 45,000           | 30,000                    | · • • •                   | 15,000  | 15,000                    |
| of Minnesota newspapers<br>Minnesota Landmarks,  | 83,900           | 83,900                    |                           | 41,950  | 41,950                    |
| Saint Paul Unpaid balance on grant to Saint Paul Council of Arts and Sciences toward renovation of Old Federal Courts Building trans- ferred to Minnesota  |                  |                           | ·                         |   |                           |
| Landmarks Minnesota State Arts Council, Minneapolis To support a touring residency program of the  |                  |                           | 250,000                   | ••••  | 250,000                   |
| Nancy Hauser Dance Company in rural Minnesota Newberry Library, Chicago Challenge grant to increase  | 64,401           | 17,917                    | • • • •                   | 17,917  |                           |
| annual membership Ramsey County Historical Society, Inc., Saint Paul To help develop a program   | 45,000           |                           | 45,000                    |   | 45,000                    |
| on the early history of<br>Saint Paul  | 10,000           | 5,000                     |                           | 5,000   |                           |

| Organization and Purpose  | Initial<br>Grant | Unpaid<br>Balance<br>1974    | Appro-<br>priated<br>1975  | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|---|------------------|------------------------------|--|------------------------|---------------------------|
| Saint Paul Council of   | (4)              |                              | 1  |                        |                           |
| Saint Paul Council of Arts and Sciences To assist the 1974 Annual Fund Drive which supports   |                  | ACTION AND ACTIONS ASSESSED. | anterandenton services   |                        |                           |
| 1974-75 operating costs<br>of seven member agencies<br>To support renovation of<br>The Old Federal Courts<br>Building and expansion                                   | 230,000          | 65,000                       | a a a  | 65,000                 |                           |
| of the Science Museum of<br>Minnesota   | 1,000,000        | 1,000,000                    | (250,000)  | 500,000                | 250,000                   |
| To assist the 1975 Annual<br>Fund Drive<br>Saint Paul-Ramsey Arts and<br>Science Council  | 230,000          |                              | 230,000  | 165,000                | 65,000                    |
| To match increased contributions to the 1976 Annual Fund Drive Spring Hill Conference Center, Wayzata, Minnesota  | 300,000          |                              | 300,000  |                        | 300,000                   |
| To support Center-sponsored programs Twin Cities Metropolitan Arts  | 30,000           |                              | 30,000   | 20,000                 | 10,000                    |
| Alliance, Minneapolis To support a performing arts Ticket Voucher Program TOTAL—ARTS  | 199,000          | \$2,593,221                  | 199,000<br>\$1,256,496   | 73,500                 | 125,500<br>\$2,144,150    |
|   |                  | 34.7.                        |  |                        |                           |
|   |                  |                              |  |                        |                           |
|   | Ř FNI            | JCATION                      | MALE PRODUCTION OF THE PRODUCT |                        |                           |
| Private Elementary and<br>Secondary Education   | B. LD.           | SCATION                      | Taracture management and management  |                        |                           |
| American Field Service, Inc. New York   |                  |                              | A CONTRACTOR OF  |                        |                           |
| To permit visiting foreign<br>exchange students to become<br>acquainted with additional<br>families and regions of  |                  | •                            | Annual management of the Control of  |                        |                           |
| Minnesota Project Discovery, Saint Paul To support inner-city educa- tional program in the Archdiocesan schools of  | \$ 24,300        | \$ 6,662                     | e e e e e e e e e e e e e e e e e e e  | 6,662                  |                           |
| Saint Paul Planning grant for cooperative   | 128,000          | 58,000                       |  | 40,000                 | \$ 18,000                 |
| programs with the Saint Paul<br>Public Schools<br>Saint Paul Academy and Summit<br>School, Saint Paul<br>To support training program<br>for Minnesota School Adminis- | 3,000            |                              | \$ 3,000   | 3,000                  |                           |
| trators in the development of programs for gifted children  | 17,710           |                              | 17,710   | 17,710                 |                           |

| Organization and Purpose   | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|---------------------------|------------------------|---------------------------|
| Public Elementary and<br>Secondary Education   |                  |                           |                           |                        |                           |
| Independent School District #1,<br>Minneapolis<br>To support development of<br>pilot program for American<br>Indian students in  |                  |                           |                           |                        |                           |
| Minneapolis Public Schools Independent School District #625, Saint Paul To help develop an alternative program for emotionally disturbed secondary school  | 70,000           |                           | 70,000                    | 30,000                 | 40,000                    |
| students Independent School District #793, Staples, Minnesota To encourage transfer of experimental program into other rural school systems  | 194,000          | 110,000                   |                           | 60,000                 | 50,000                    |
| in Minnesota Minnesota Association of School Administrators, Saint Paul Planning grant for leadership training program for public school administrators in   | 109,750          | 35,000                    |                           | 35,000                 | ••••                      |
| Minnesota  | 10,200           |                           | 10,200                    | 10,200                 |                           |
| Private Higher Education   |                  |                           |                           |                        |                           |
| Alumni Challenge Grants To increase both unrestricted dollar receipts and the number of donors, through matching incentives, in the alumni and alumnae funds of Minnesota private colleges Augsburg College, Minneapolis |                  |                           |                           |                        |                           |
| First Renewal, 1974–75<br>Second Renewal, 1975–76<br>Bethel College and Seminary,  | 70,000<br>60,000 | 70,000<br>                | 60,000                    | 70,000                 | 60,000                    |
| Saint Paul<br>Initial Grant, 1975–76<br>Carleton College, Northfield,<br>Minnesota   | 62,000           |                           | 62,000                    |                        | 62,000                    |
| First Renewal, 1974–75<br>College of Saint Benedict,<br>Saint Joseph, Minnesota  | 80,000           | 80,000                    |                           | 80,000                 |                           |
| Initial Grant, 1974–75<br>First Renewal, 1975–76<br>College of Saint Catherine,<br>Saint Paul  | 46,000<br>43,000 | 46,000                    | 43,000                    | 46,000                 | 43,000                    |
| Initial Grant, 1974–75<br>First Renewal, 1975–76<br>College of Saint Scholastica,<br>Duluth, Minnesota   | 54,000<br>46,000 | 54,000                    | 46,000                    | 54,000                 | 46,000                    |
| First Renewal, 1974–75   | 25,000           | 25,000                    | (23,134)                  | 1,866                  |                           |

| Organization and Purpose                             | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|---------------------------|------------------------|---------------------------|
| College of Saint Teresa,                             |                  |                           |                           | 1                      |                           |
| Winona, Minnesota                                    |                  |                           |                           |                        |                           |
| Initial Grant, 1974-75                               | 54,000           | 54,000                    |                           | 54,000                 |                           |
| First Renewal, 1975–76                               | 50,000           |                           | 50,000                    |                        | 50,000                    |
| College of Saint Thomas,                             |                  |                           |                           |                        |                           |
| Saint Paul   | 75.000           |                           | 75.000                    |                        |                           |
| Second Renewal, 1974–75<br>Third Renewal, 1975–76    | 75,000           |                           | 75,000                    | 75,000                 |                           |
| Hamline University, Saint Paul                       | 60,000           |                           | 60,000                    |                        | 60,000                    |
| First Renewal, 1974–75                               | 42,000           | 42,000                    | (42,000)                  |                        |                           |
| Macalester College, Saint Paul                       | 42,000           | 42,000                    | (42,000)                  |                        |                           |
| Second Renewal, 1974–75                              | 50,000           | 50,000                    | (11,563)                  | 38,437                 |                           |
| Third Renewal, 1975–76                               | 40,000           |                           | 40,000                    | 30,437                 | 40,000                    |
| Saint John's University,                             | 10,000           |                           | 10,000                    | 1                      | 40,000                    |
| Collegeville, Minnesota                              |                  | · ·                       |                           |                        |                           |
| First Renewal, 1974-75                               | 70,500           | 70,500                    | (3,000)                   | 67,500                 |                           |
| Second Renewal, 1975-76                              | 63,500           |                           | 63,500                    |                        | 63,500                    |
| Saint Mary's College, Winona,                        |                  |                           |                           |                        |                           |
| Minnesota  |                  | Western                   |                           |                        |                           |
| Initial Grant, 1974-75                               | 75,000           | 75,000                    |                           | 75,000                 |                           |
| First Renewal, 1975–76                               | 50,000           |                           | 50,000                    |                        | 50,000                    |
| Bush Opportunity Grants                              |                  |                           |                           |                        |                           |
| To provide scholarships based                        |                  |                           |                           |                        |                           |
| on financial need but not ex-                        |                  |                           |                           |                        |                           |
| ceeding \$1,000 each for graduates of Minnesota com- |                  |                           |                           |                        |                           |
| munity and junior colleges                           |                  |                           |                           | ]                      |                           |
| who transfer to a four-year                          |                  |                           |                           | 1                      |                           |
| Minnesota private college                            |                  |                           |                           |                        |                           |
| 1972 grant   | 1,224,000        | 585,262                   |                           |                        | 204,362                   |
| 1974 grant   | 670,000          | 670,000                   |                           | 1                      | 670,000                   |
| Augsburg College, Minneapolis                        |                  |                           |                           | 69,992                 |                           |
| Bethel College, Saint Paul                           |                  | 1                         |                           | 17,600                 |                           |
| Carleton College, Northfield,                        |                  | İ                         |                           | ,                      |                           |
| Minnesota  |                  |                           |                           | 500                    |                           |
| College of Saint Benedict,                           |                  |                           |                           |                        |                           |
| Saint Joseph, Minnesota                              |                  |                           |                           | 5,713                  |                           |
| College of Saint Catherine,                          |                  |                           |                           |                        |                           |
| Saint Paul   |                  |                           |                           | 25,050                 |                           |
| College of Saint Scholastica,                        |                  |                           |                           | 14.700                 |                           |
| Duluth, Minnesota<br>College of Saint Teresa,        |                  |                           |                           | 14,760                 |                           |
| Winona, Minnesota                                    |                  |                           |                           | 4,000                  |                           |
| College of Saint Thomas,                             |                  |                           |                           | 4,000                  |                           |
| Saint Paul   |                  |                           |                           | 65,687                 |                           |
| Concordia College,                                   |                  |                           |                           | 03,007                 |                           |
| Moorhead, Minnesota                                  |                  |                           |                           | 35,438                 |                           |
| Concordia College, Saint Paul                        |                  |                           |                           | 3,272                  |                           |
| Gustavus Adolphus College,                           |                  | 1                         |                           | ĺ                      |                           |
| Saint Peter, Minnesota                               |                  |                           |                           | 12,000                 |                           |
| Hamline University, Saint Paul                       |                  |                           |                           | 82,363                 |                           |
| Macalester College, Saint Paul                       |                  |                           |                           | 13,000                 |                           |
| Minneapolis College of Art                           |                  |                           |                           | 11                     |                           |
| and Design, Minneapolis                              |                  |                           |                           | 11,500                 |                           |
| Saint John's University,                             |                  |                           |                           | 10.350                 |                           |
| Collegeville, Minnesota<br>Saint Mary's College,     |                  |                           |                           | 10,250                 |                           |
| Winona, Minnesota                                    |                  |                           |                           | 1,775                  |                           |
|  |                  | ı                         |                           | 1 . 1//3               |                           |

| Organization and Purpose   | Initial<br>Grant   | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|--------------------|---------------------------|---------------------------|------------------------|---------------------------|
| Saint Olaf College, Northfield, Minnesota College of Saint Scholastica, Duluth, Minnesota Continued support for Indian students' program at the  |                    |                           |                           | 8,000                  |                           |
| college and on nearby Indian reservations Concordia College, Moorhead,   | 17,000             |                           | 17,000                    | 17,000                 |                           |
| Minnesota To support college-wide extension of a pilot curriculum evaluation system  | 83/613             |                           | 83,613                    | 36,500                 | 47,113                    |
| Erikson Institute for Early Education, Chicago To support the Institute's program of graduate level training for teachers of pre- school children 1975 grant                                 | 100,000<br>130,000 | 50,000                    | <br>130,000               | 50,000<br>65,000       | <br>65,000                |
| Gustavus Adolphus College,<br>Saint Peter, Minnesota<br>To strengthen scholarship<br>support for low-income  | 130,000            |                           | ,                         |                        | 05,000                    |
| minority students<br>Hamline University, Saint Paul<br>Planning grant for new<br>program to train teachers   | 150,000            | 50,000                    |                           | 50,000                 | • • • •<br>•              |
| of pre-school children Higher Education Consortium for Urban Affairs, Inc., Saint Paul To expand urban studies programs among nine private   | 9,800              |                           | 9,800                     | 9,800                  |                           |
| colleges in Minnesota, South Dakota and the University of Minnesota Minnesota Private College Fund, Minneapolis For support of programs selected by the individual college presidents at the | 54,000             | 54,000                    |                           | 27,000                 | 27,000                    |
| fifteen member colleges<br>1974 grant<br>Saint John's University,<br>Collegeville, Minnesota   | 400,000            | 400,000                   |                           | 200,000                | 200,000                   |
| To construct a new facility<br>for the Monastic Manuscript<br>Microfilm Library<br>Tulane University, New<br>Orleans, Louisiana  | 540,000            | 540,000                   | e                         | 460,000                | 80,000                    |
| To help build patient care and teaching facilities at the Tulane Medical Center The University of Chicago Continued operating support for the A. G. Bush Library                             | 500,000            | 300,000                   |                           | 100,000                | 200,000                   |

| Organization and Purpose   | Initial<br>Grant   | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|--------------------|---------------------------|---------------------------|------------------------|---------------------------|
| at the University's Industrial Relations Center 1974 grant 1975 grant The University of Chicago To support research of Dr. Alison Clarke-Stewart to assess effects of different  | 135,000<br>225,000 | 67,500<br>· · · ·         | <br>225,000               | 67,500<br>50,000       | 175,000                   |
| child-care arrangements on<br>the behavior of children<br>age 2–5<br>University of Miami,<br>Coral Gables, Florida   | 93,260             | • • • •                   | 93,260                    | 44,095                 | 49,165                    |
| To support the 1976 Alumni<br>Loyalty Fund<br>Westminster College, Salt Lake<br>City, Utah   | 25,000             |                           | 25,000                    |                        | 25,000                    |
| To stimulate unrestricted annual contributions from selected community groups  Public Higher Education   | 50,000             | 50,000                    |                           | 50,000                 |                           |
| Tri-College University, Fargo, North Dakota To support the development of coordinated and com- puterized book acquisition procedures at North Dakota State, Moorhead State and Concordia Colleges University of Minnesota, Minneapolis Bush Theater Fellowships For support of graduate student fellowships at the University of Minnesota and the Guthrie Theater | <i>7</i> 5,000     | 25,000                    |                           | 25,000                 |                           |
| 1973 grant<br>Center for Youth Development   | 93,740             | 66,940                    |                           | 66,940                 |                           |
| For operating and research costs Diabetes Research To support investigation by Dr. Frederick C. Goetz as to whether kidney disease in diabetic patients is genetically determined or results from chemical changes in the body which are produced by   | 60,000             | 20,000                    |                           | 20,000                 |                           |
| diabetes  Duluth Medical School  To help develop a program in allied health sciences at the University of Minnesota (Duluth), The College of Saint Scholastica (Duluth), and the University of Wis-  | 204,926            | 128,967                   |                           | 40,889                 | 88,078                    |
| consin at Superior   | 215,028            | 184,302                   |                           | <b>l</b> 58,541        | 125,761                   |

| Organization and Purpose   | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|---------------------------|------------------------|---------------------------|
| Graduate School Evaluation To support external evalua-   |                  |                           |                           |                        |                           |
| tion of the University's   | ,                |                           |                           |                        |                           |
| Graduate School depart-  |                  |                           |                           |                        |                           |
| ments in conjunction with<br>internal evaluations which  |                  |                           |                           |                        |                           |
| the University is conducting   | 115,000          | 69,000                    |                           | 46,000                 | 23,000                    |
| Graduate School Fellowships  | ,                | ·                         |                           | ,                      |                           |
| Fellowships for graduate students in M.A. and Ph.D.  |                  |                           |                           |                        |                           |
| programs under the ad-   |                  |                           |                           |                        |                           |
| ministration of the  |                  |                           |                           |                        |                           |
| Graduate School  | 2,000,000        | 1,700,000                 |                           | 600,000                | 1,100,000                 |
| Program in Human Sexuality To support a Medical School   |                  |                           |                           |                        |                           |
| program for professional   |                  |                           |                           |                        |                           |
| education, therapy and   |                  |                           |                           |                        |                           |
| research in human sexuality<br>1972 grant  | 418,555          | 55,000                    |                           | 55,000                 |                           |
| 1975 grant   | 86,400           |                           | 86,400                    | 43,200                 | 43,200                    |
| University of Minnesota Founda-  |                  |                           |                           |                        |                           |
| tion, Minneapolis<br>Leukemia Research Fund  |                  |                           |                           |                        |                           |
| To support leukemia  |                  |                           |                           |                        |                           |
| research   | 60,000           |                           | 60,000                    | 30,000                 | 30,000                    |
| Other Education  A Better Chance, Inc. Boston, Massachusetts To help start a residential program in Rochester, Minnesota for disadvantaged |                  | :                         |                           |                        |                           |
| high school students   | 30,000           | 10,000                    |                           | 10,000                 |                           |
| Junior Achievement, Inc.,<br>New York  |                  |                           |                           |                        |                           |
| To help expand Saint Paul  |                  |                           |                           |                        |                           |
| program in economic and business education for   |                  |                           |                           |                        |                           |
| high school students   | 10,000           |                           | 10,000                    | 5,400                  | 4,600                     |
| Minnesota Early Learning   | ,                |                           |                           |                        |                           |
| Design, Minneapolis  |                  |                           |                           |                        |                           |
| Toward costs of demonstra-<br>tion project in parent   |                  |                           |                           |                        |                           |
| education  | 75,000           |                           | 75,000                    | 25,000                 | 50,000                    |
| Minnesota Literacy Council,  |                  |                           |                           |                        |                           |
| Saint Paul To support adult literacy   |                  |                           |                           |                        |                           |
| courses taught by volunteer  |                  |                           |                           |                        |                           |
| tutors to individual students  | 11 <i>,</i> 755  | 8,210                     |                           | 4,375                  | 3,835                     |
| Minnesota Outward Bound<br>School, Ely, Minnesota  |                  |                           |                           |                        |                           |
| To help expand a wilderness  |                  |                           |                           | 1                      |                           |
| education program into urban   | 05.000           | 10.000                    |                           | 10,000                 |                           |
| schools and court systems  | 25,000           | 10,000                    | 1                         | 10,000                 |                           |

| Organization and Purpose  | Initial<br>Grant  | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975                 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|---|-------------------|---------------------------|---|------------------------|---------------------------|
| Youth For Understanding, Ann Arbor, Michigan Toward administrative costs of a Minnesota office for an international high- school student exchange program TOTAL—EDUCATION       | 54,821            | \$5,820,343               | 54,821<br>\$1,440,607                     | 21,402<br>\$3,433,917  | 33,419                    |
|   | C. I              | IEALTH                    | L-10.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. |                        |                           |
| Childbirth Education Association of Greater Minneapolis-Saint Paul, Inc., Saint Paul To support childbirth preparation program for unwed mothers and clinic patients 1974 grant | \$ 24,500         | \$ 24,500                 |   | \$ 24,500              |                           |
| 1975 grant 1975 grant Mary Lee DePugh Nursing Home Association, Winter Park, Florida  | 30,000            |                           | \$ 30,000                                 |                        | \$ 30,000                 |
| To help build an addition<br>to its residence facility<br>Indian Health Board of<br>Minneapolis<br>To support two additional  | 100,000           | 100,000                   |   |                        | 100,000                   |
| doctors who will work at the Indian Health Clinic as part of their resident medical training Mayo Foundation, Rochester, Minnesota To help develop and                          | 178,446           | 98,829                    |   | 70,912                 | 27,917                    |
| operate a new undergraduate<br>medical school at the Mayo<br>Clinic<br>Meharry Medical College,<br>Nashville, Tennessee   | 1,000,000         | 500,000                   |   | 200,000                | 300,000                   |
| Scholarship support for low-<br>income medical and dental<br>students<br>Metro Area Community Health,<br>Minneapolis  | 150,000           | 25,000                    |   | 25,000                 |                           |
| To help support the consortium's operating costs Psychoanalytic Foundation of Minnesota, Inc., Minneapolis  | 30,000            |                           | 30,000                                    | 20,000                 | 10,000                    |
| For program development<br>1971 grant<br>1974 grant<br>Rush-Presbyterian-Saint Luke's   | 100,000<br>60,000 | 25,000<br>60,000          |   | 5,000                  | 55,000                    |
| Medical Center, Chicago<br>To support the new<br>College of Nursing   | 165,000           |                           | 165,000                                   | 165,000                |                           |

| Organization and Purpose   | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975  | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|--|------------------------|---------------------------|
| Washburn Child Guidance Center, Minneapolis Contribution to annual fund drive for operating support The Constance Bultman Wilson Center for Education and Psychiatry, Faribault, Minnesota Toward operating expenses of a residential treatment center | 40,000           |                           | 40,000   |                        | 40,000                    |
| and school for emotionally-<br>disturbed adolescents<br>November, 1974 grant<br>TOTAL—HEALTH   | 45,000           | 45,000<br>\$ 878,329      | \$ 240,000   | 30,000                 | 15,000<br>\$ 577,917      |
| Hoalth and Dahahilitation  | D. HUM           | AN SERVICES               | i  |                        |                           |
| Health and Rehabilitation  |                  |                           | Control of the Contro |                        |                           |
| Hammer School, Wayzata, Minnesota Toward capital improve- ments for a residence for handicapped persons Hazelden Foundation, Center  | \$ 60,000        |                           | \$ 60,000  | \$ 60,000              |                           |
| City, Minnesota Toward the cost of training lay counselors in the treat- ment of alcoholism Homeward Bound, Inc.,  | 36,000           | \$ 12,000                 | ·  | \$ 12,000              |                           |
| Minneapolis Toward starting costs of a new residence for handi- capped children Juel Fairbanks Aftercare   | 50,000           |                           | 50,000   | 50,000                 |                           |
| Residence, Saint Paul For operating expenses of a residential facility for con- valescent Indian alcoholics Interstate Rehabilitation Association, Red Wing,   | 20,000           | 20,000                    |  | 20,000                 |                           |
| Minnesota Toward building costs of a new sheltered workshop for handicapped persons Lake Region Rehabilitation Industries, Inc., Fergus  | 50,000           |                           | 50,000   | 50,000                 |                           |
| Falls, Minnesota Toward building costs of a new sheltered workshop for handicapped persons Minneapolis Society for the Blind, Minneapolis To help purchase a new   | 50,000           |                           | 50,000   |                        | \$ 50,000                 |
| packaging machine for<br>sheltered workshop  | 12,500           |                           | 12,500   | 12,500                 |                           |

| Organization and Purpose   | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|---------------------------|------------------------|---------------------------|
| Minnesota Society for Crippled<br>Children and Adults, Inc.,<br>Golden Valley, Minnesota<br>To establish a revolving loan<br>fund to help rehabilitation<br>workshops in Minnesota |                  |                           |                           |                        |                           |
| prepare for new manufac-<br>turing contracts   | 200,000          | 100,000                   |                           | 100,000                |                           |
| Toward construction of a<br>new building<br>Rehabilitation Institute of  | 150,000          | 50,000                    |                           | 50,000                 |                           |
| Chicago, Inc. To help construct a new rehabilitation facility Saint Paul Drug Rehabilitation Center, Inc. To support a methadone   | 105,000          | 35,000                    |                           | 35,000                 | • • • •<br>• •            |
| maintenance program for chemically-dependent persons Union Gospel Mission Association, Saint Paul To assist moving the   | 27,048           | 6,762                     | ; .                       | 6,762                  |                           |
| Mission's adult facili-<br>ties to a new site  | 500,000          | 400,000                   |                           |                        | 400,000                   |
| United Funds   |                  |                           |                           |                        |                           |
| United Way of the Saint Paul<br>Area, Inc.<br>For the 1975 Annual  |                  |                           |                           |                        |                           |
| Campaign<br>For the 1976 Annual  | 165,000          | 165,000                   |                           | 165,000                |                           |
| Campaign To help design and install systems for measuring program effectiveness in human   | 185,000          |                           | 185,000                   |                        | 185,000                   |
| service agencies   | 39,000           |                           | 39,000                    | 39,000                 |                           |
| Youth and Family Services  |                  |                           |                           |                        |                           |
| The Allendale Association,<br>Inc., Lake Villa, Illinois<br>For construction of a new<br>dining facility at Allendale  |                  | ,                         |                           |                        |                           |
| School for emotionally-<br>disturbed boys<br>Boy Scouts of America,  | 50,000           |                           | 50,000                    | 50,000                 |                           |
| Minneapolis To help establish Boys' Clubs in Saint Cloud and Mankato, Minnesota Children's Home Society of Minnesota, Saint Paul To support development of a post-legal adoption   | 20,000           | 10,000                    | (10,000)                  |                        |                           |
| counseling and education program   | 61,860           |                           | 61,860                    | 26,114                 | 35,746                    |

| Organization and Purpose                                    | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|---|------------------|---------------------------|---------------------------|------------------------|---------------------------|
| Directions for Youth, Inc.,                                 |                  |                           |                           |                        |                           |
| Saint Paul To help start a residential                      |                  |                           |                           |                        |                           |
| counseling program for emo-                                 |                  |                           |                           |                        |                           |
| tionally-disturbed  |                  |                           |                           |                        |                           |
| minority youth Enablers, Inc., Minneapolis                  | 41,385           | 39,885                    |                           | 39,885                 |                           |
| To support an information                                   |                  |                           |                           |                        |                           |
| clearing house for youth                                    |                  |                           |                           |                        |                           |
| service programs in the Twin                                | 22.000           | 45.000                    |                           | 45.000                 |                           |
| Cities metropolitan area<br>Minnesota Sheriffs Boys' Ranch, | 30,000           | 15,000                    |                           | 15,000                 |                           |
| Austin, Minnesota   |                  |                           |                           |                        |                           |
| To support improvements on                                  |                  |                           |                           |                        |                           |
| a new facility in Isanti,                                   |                  |                           |                           |                        |                           |
| Minnesota for emotionally-<br>disturbed boys                | 24,507           | 24,507                    |                           | 24,507                 |                           |
| Sicangu Wolakota Oti,                                       | 24,507           | 24,507                    |                           | 24,307                 |                           |
| (Rosebud Indian House of                                    |                  |                           |                           |                        |                           |
| Friendship) Saint Francis,                                  |                  |                           |                           |                        |                           |
| South Dakota  To help expand the residence                  |                  |                           |                           |                        |                           |
| facility for adolescent                                     |                  |                           |                           |                        |                           |
| boys on the Rosebud   |                  |                           | NO.                       |                        |                           |
| Sioux Reservation   | 30,000           |                           | 30,000                    | 30,000                 |                           |
| Service for the Aged  |                  |                           |                           |                        |                           |
| Little Sisters of the Poor,                                 |                  |                           |                           |                        |                           |
| Saint Paul  |                  |                           |                           |                        |                           |
| To help build a home for                                    | 450,000          |                           | 450,000                   | <b>50.000</b>          | 400.000                   |
| the aged poor   | 150,000          |                           | 150,000                   | 50,000                 | 100,000                   |
| Other Human Services  |                  |                           |                           |                        |                           |
| Community Design Center of                                  |                  |                           |                           |                        |                           |
| Minnesota, Minneapolis                                      |                  |                           |                           |                        |                           |
| To support free design and planning services for low-       |                  |                           | 8000                      |                        |                           |
| income individuals and non-                                 |                  |                           |                           |                        |                           |
| profit organizations  |                  | a= aaa                    |                           |                        |                           |
| 1974 grant<br>Community Development                         | 25,000           | 25,000                    |                           | 17,500                 | 7,500                     |
| Corporation of Greater                                      |                  |                           |                           |                        |                           |
| Saint Paul  |                  |                           |                           |                        |                           |
| Toward operation of the                                     |                  |                           |                           |                        |                           |
| Community Housing Corpora-<br>tion, which rehabilitates     |                  |                           |                           |                        |                           |
| substandard housing   | 66,000           | 33,000                    |                           | 33,000                 |                           |
| Secretary of the Interior of                                |                  |                           |                           |                        |                           |
| the United States — Bureau of                               |                  |                           | 1                         |                        |                           |
| Indian Affairs, Minneapolis  A grant to the Mdewakanton     |                  |                           |                           |                        |                           |
| Sioux Community, Shakopee,                                  |                  |                           |                           |                        |                           |
| Minnesota, to construct a                                   |                  |                           |                           |                        |                           |
| community hall for tribal<br>members                        | 50 000           | 25.000                    |                           | 25 000                 | 4                         |
| members   | 50,000           | 25,000                    | I                         | 25,000                 |                           |

| Organization and Purpose  | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975 | Unpaid<br>Balance<br>1975 |
|---|------------------|---------------------------|---------------------------|------------------------|---------------------------|
| The Saint Paul Urban Coalition, Inc., Saint Paul Contribution to the Coalition's 1975–76 minority scholarship program Women's Advocates, Saint Paul Toward operating and capital expenses of a program provid-  | 5,000            |                           | 5,000                     | 5,000                  |                           |
| ing emergency housing and other services for women TOTAL—HUMAN SERVICES   | 60,000           | 25,000<br>\$ 986,154      | <u> </u>                  | 25,000<br>\$ 941,268   | * 778,246                 |
|   |                  |                           |                           |                        |                           |
|   | <b>E.</b> •      | OTHER                     |                           |                        |                           |
| Communications  Minnesota Public Radio, Saint Paul To match increased membership income Three Prong Television Productions, Inc., Chicago To support Prime Time School Television project, which informs teachers about particularly worthwhile educational television programs | \$ 127,000       | •••                       | \$ 127,000                | \$ 73,000              | \$ 54,000                 |
| scheduled for commercial stations   | 170,000          | 20,000                    | (13,235)                  | 6,765                  |                           |
| Environment  Minnesota Environmental Sciences Foundation, Inc., Golden Valley, Minnesota To support development of elementary and secondary   |                  |                           |                           |                        |                           |
| school curriculum materials<br>in environmental education<br>Minnesota Geographic Society,<br>Minneapolis<br>To support publication of  | 75,000           | 11,500                    |                           | 11,500                 |                           |
| The Minnesota Earth Journal and other Society programs Minnesota Parks Foundation, Red Wing, Minnesota To purchase thirty acres of undeveloped land along the Mississippi River bluff across from Saint Paul for inclusion  | 46,750           | 28,950                    |                           | 15,350                 | 13,600                    |
| in Lilydale Park<br>To purchase an additional<br>private homesite for   | 130,000          | 127,000                   | (51,429)                  | 75,571                 |                           |
| inclusion in Lilydale Park  | 46,500           |                           | 46,500                    | 46,500                 |                           |

| Organization and Purpose   | Initial<br>Grant | Unpaid<br>Balance<br>1974 | Appro-<br>priated<br>1975 | Amount<br>Paid<br>1975                | Unpaid<br>Balance<br>1975 |
|--|------------------|---------------------------|---------------------------|---------------------------------------|---------------------------|
| Law and Corrections  |                  |                           | 1                         |                                       |                           |
| Amicus, Inc., Minneapolis To support a volunteer program which assists prison inmates and ex-offenders Correctional Service of Minnesota, Minneapolis  | 15,000           |                           | 15,000                    | 15,000                                |                           |
| To help support a training program on the criminal justice system for Minnesota public school teachers  National Conference of Com-  | 37,000           |                           | ,<br>37,000               | 10,000                                | 27,000                    |
| missioners on Uniform State Laws, Chicago To support costs of developing a Uniform Health Profession Licensing Code Neighborhood Justice Center,   | 60,000           |                           | 60,000                    |                                       | 60,000                    |
| Saint Paul Toward operating expenses of its public defender program  | 15,000           | · · · ·                   | 15,000                    | 15,000                                |                           |
| Miscellaneous  |                  |                           |                           |                                       |                           |
| Commission on Private Philanthropy and Public Needs, Washington, D.C. For studies of philanthropy and public policy in the United States Council on Foundations, New York Toward the cost of the | 10,000           | 10,000                    |                           | 10,000                                |                           |
| Council's Public Affairs<br>and Education programs<br>Foundation Center, Inc.,<br>New York   | 75,000           | 30,000                    |                           | 15,000                                | 15,000                    |
| For operating expenses for library and foundation resource center Metropolitan Economic Development Association, Minneapolis   | 60,000           | 20,000                    | • • • •                   | 20,000                                |                           |
| To help provide management<br>and financial services for<br>minority businesses<br>Minnesota Zoological Garden,<br>Saint Paul  | 75,000           | 50,000                    |                           | 25,000                                | 25,000                    |
| For development of a state<br>zoo<br>Northwest Economic<br>Development, Inc.,<br>Crookston, Minnesota  | 785,000          | 785,000                   |                           | • • • • • • • • • • • • • • • • • • • | 785,000                   |
| To support Up North Handcrafts, a program of design and marketing services for low-income people   | 25,000           |                           | 25,000                    | 25,000                                |                           |

| Organization and Purpose  | Initial<br>Grant   | Unpaid<br>Balance<br>1974  | Appro-<br>priated<br>1975               | Amount<br>Paid<br>1975                               | Unpaid<br>Balance<br>1975  |
|---|--|--|---|--|--|
| State of Minnesota — Office of the Governor To support costs of the Governor's Task Force on Public/Educational Radio Upper Midwest Council, Minneapolis To help support Public Service Options, an experimental program working with goverment and private organi-   | 5,000  |  | 5,000                                   | 5,000  |  |
| zations to expand choices available to government for providing public services  TOTAL—OTHER  | 75,000   | 25,000<br>\$1,107,450  | \$ 265,836                              | 25,000<br>\$ 393,686                                 | \$ 979,600   |
| _   |  |  | I ————                                  |  |  |
| Bush Leadership Fellows and Summer Fellows Program To provide mid-career study and internshp opportunities for selected residents of Minnesota, North Dakota, South Dakota, and Western Wisconsin 1971 Program 1972 Program 1973 Program 1974 Program 1975 Program 1976 Program TOTAL—BUSH LEADERSHIP FELLOWS PROGRAM | \$ 98,000<br>139,000<br>191,100<br>232,100<br>443,800<br>467,800 | \$ 6,000<br>12,373<br>26,862<br>108,283<br>443,800<br><br>\$ 597,318 | \$ (9,373)<br><br>467,800<br>\$ 458,427 | \$ 6,000<br>1,000<br>10,595<br>89,230<br>164,324<br> | \$ 2,000<br>16,267<br>19,053<br>279,476<br>467,800<br>\$ 784,596 |
| Bush Foundation Fellow- ships for Artists To enable selected writers and visual artists in Minnesota to set aside time to complete a specific project, to achieve a specified artistic goal, and generally to advance their professional careers TOTAL—BUSH FOUNDATION FELLOWSHIPS FOR ARTISTS TOTAL                  | \$ 72,000  | \$<br>\$11,982,815   | \$ 72,000<br>\$ 72,000<br>\$4,466,726*  | \$<br>\$<br>\$7,285,999                              | \$ 72,000<br>\$ 72,000<br>\$9,163,542                            |

<sup>\*</sup>This figure is the net total appropriated during the 1975 fiscal year. It represents gross appropriations of \$4,687,964, less cancellations and returns of \$221,238.

The fiscal year ended November 30, 1975, unlike the two previous years, showed an improvement in investment performance. The total return on Foundation investments (dividends and interest plus appreciation) was 23.7 per cent. Total return on equities was 36.4 per cent compared with 35.6 per cent for S & P 500 stocks and 45.3 per cent for the Dow Jones Industrials. Fixed income investments had a total return of 7.2 per cent while Moody's Corporate Bond Average for the same period was 10.4 per cent.

Market value of the Foundation's assets was \$128,375,498 on November 30,

1975, an increase of \$15,327,332 over the previous year.

Brown Brothers Harriman & Co., New York, The Northern Trust Company, Chicago, and The United States Trust Company, New York are investment advisors to the Board of Directors. The advisors meet regularly with the Board for review and evaluation of investment performances and a discussion of investment policy.

Investment income was \$6,703,776 for the year, an increase of 6.4 per cent over 1973–74. Investment expenses were \$229,388 compared to \$220,366 in the

previous year.

Contained in the Last Will and Testament of A. G. Bush is a provision naming The Bush Foundation as the residuary legatee of the Estate of A. G. Bush. The Foundation received no distributions from the Estate in the years ending November 30, 1973, 1974 and 1975. On November 30, 1975, the current market value of the assets remaining in the hands of the Executors of the Estate was approximately \$65,000,000 and included 997,500 shares of common stock of Minnesota Mining and Manufacturing Company. The Estate's appraised value of these remaining assets was \$38,914,000.

New grants totaling \$4,687,964 were approved during the year and \$221,238 in previously approved grants were cancelled. On November 30, 1975

grant commitments for future disbursement totaled \$9,163,542.

Administrative expenses for grant-related purposes in 1974–75 were \$410,260; in 1973–74 they were \$327,928. The Federal Excise Tax, 4 per cent of net investment income, was \$217,580 for 1974–75 versus \$243,000 in 1973–74.

The Bush Foundation is subject to provisions of the Tax Reform Act of 1969 which pertain to private foundations. A provision of the Act requires the Foundation to distribute for 1974–75 the greater of adjusted net investment income or  $5\frac{1}{2}$  per cent of the average market value of the Foundation's assets.

The distribution must be made by the end of the 1975–76 fiscal year. For fiscal 1975–76 the distribution requirement will change from 5½ per cent to 6 per cent of average market value of total assets.

FRANKLIN O. BRIESE Treasurer

# ARTHUR ANDERSEN & Co. SAINT PAUL, MINNESOTA

To the Board of Directors of The Bush Foundation:

We have examined the balance sheet of THE BUSH
FOUNDATION (a Minnesota corporation, not for profit) as of
November 30, 1975, and November 30, 1974, and the related statements of changes in principal fund, income fund and cash balances
for the years then ended, and the supplementary statement
(Exhibit 1). Our examination was made in accordance with
generally accepted auditing standards, and accordingly included
such tests of the accounting records and such other auditing
procedures as we considered necessary in the circumstances.

In our opinion, the accompanying financial statements present fairly the financial position of The Bush Foundation as of November 30, 1975, and November 30, 1974, and the changes in principal fund, income fund and cash balances for the years then ended, and the supplementary statement presents fairly the information set forth therein, all in conformity with generally accepted accounting principles consistently applied during the years.

Attua Candersen + Co.

ARTHUR ANDERSEN & CO.

January 8, 1976.

#### BALANCE SHEET — NOVEMBER 30, 1975 AND 1974

#### ASSETS

|   | 1975          | 1974          |
|---|---------------|---------------|
| CASH, including \$60,290 in 1975 and \$75,327 in 1974 held by fiscal agents for investment (Note 4)                                     | \$ 895,759    | \$ 248,807    |
| INVESTMENTS, at quoted market value<br>(Exhibit 1 and Note 4):<br>U.S. Treasury Bills and commercial paper                              | \$ 10,172,881 | \$ 12,506,667 |
| Corporate, Foreign and U.S. Government<br>Agency bonds and notes, amortized cost<br>of \$55,836,493 in 1975 and \$35,185,057<br>in 1974 | 53,909,734    | 32,998,365    |
| Common stocks, cost of \$63,705,494 in 1975 and \$90,170,926 in 1974  | 60,858,589    | 65,465,070    |
| Notes and mortgages receivable, at amortized cost   | 241,692       | 415,782       |
| Total investments   | \$125,182,896 | \$111,385,884 |
| DIVIDENDS AND INTEREST RECEIVABLE   | 1,695,244     | 1,375,120     |
| DUE FROM FISCAL AGENT FOR SECURITIES WITH SETTLEMENT PENDING  | 587,593       | ,             |
| OTHER ASSETS  | 14,006        | 38,355        |
|   | \$128,375,498 | \$113,048,166 |

#### LIABILITIES AND FUND BALANCES

| · .  | 1975   | 1974   |  |
|--|--|--|--|
| ACCOUNTS PAYABLE, including \$1,773,282 in 1974 payable by fiscal agent for securities with settlement pending | \$ 41,230  | \$ 1,824,033   |  |
| ACCRUED DIRECTORS' INDEMNIFICATION EXPENSE (Note 5)  | 710,498  |  |  |
| ACCRUED FEDERAL EXCISE TAXES (Note 3)  | 237,372  | 245,000  |  |
| UNPAID GRANTS SCHEDULED FOR PAYMENT IN FISCAL YEAR: 1975 1976 1977 1978 Total unpaid grants                    | \$<br>5,838,568<br>2,812,077<br>512,897<br>\$ 9,163,542        | \$ 6,841,929<br>3,136,111<br>1,543,109<br>461,666<br>\$ 11,982,815 |  |
| FUND BALANCES (Notes 2 and 5): Principal fund Income fund (deficit) Total fund balances                        | \$127,924,662<br>(9,701,806)<br>\$118,222,856<br>\$128,375,498 | \$109,458,136<br>(10,461,818)<br>\$ 98,996,318<br>\$113,048,166    |  |

The accompanying notes to financial statements are an integral part of this balance sheet.

### STATEMENT OF CHANGES IN PRINCIPAL FUND FOR THE YEARS ENDED NOVEMBER 30, 1975 AND 1974

|   | 1975                                       | 1974   |
|---|--|--|
| STATED VALUE OF ASSETS RECEIVED, PRINCIPALLY FROM ESTATE OF A. G. BUSH —  |  | AFTER CONTROL OF THE PARTY OF T |
| Balance, beginning of year<br>Legal fees  | \$100,451,468<br>(20,342)                  | \$100,530,563<br>(79,095)  |
| Balance, end of year  | \$100,431,126                              | \$100,451,468  |
| UNREALIZED DECLINE IN MARKET VALUE OF INVESTMENTS (Exhibit 1 and Note 3) — Balance, beginning of year Net appreciation (decline) in market value of investments  Net loss realized on security transactions during the year | \$ (26,892,549)<br>18,486,868<br>3,632,016 | \$ (419,402)<br>(33,107,188)<br>6,634,041  |
| Balance, end of year  | \$ (4,773,665)                             | \$ (26,892,549)  |
| REINVESTED GAINS ON SECURITY TRANSACTIONS — Balance, beginning of year Net loss realized on security transactions   | \$ 35,899,217                              | \$ 42,533,258  |
| during the year   | (3,632,016)                                | (6,634,041)  |
| Balance, end of year  | \$ 32,267,201                              | \$ 35,899,217  |
| Total principal fund balance (Note 2)   | \$127,924,662                              | \$109,458,136  |
|   |  |  |

The accompany notes to financial statements are an integral part of this statement.

## STATEMENT OF CHANGES IN INCOME FUND FOR THE YEARS ENDED NOVEMBER 30, 1975 AND 1974

|   | 1975   | 1974   |
|---|--|--|
| INVESTMENT INCOME: Dividends Interest   | \$ 2,255,111<br>4,448,665  | \$ 2,614,568<br>3,686,907  |
| Other income<br>Less  | 90,688   | 2,079  |
| Investment expenses<br>Provision for Federal excise tax (Note 3)  | (229,388)<br>(246,000)   | (220,366)<br>(243,000)   |
| Net investment income   | \$ 6,319,076   | \$ 5,840,188   |
| ADMINISTRATIVE EXPENSE: Salaries and staff benefits Investment management Program management Consulting fees Other administrative expenses Less allocation to investments Net administrative expense  INCOME AVAILABLE FOR GRANT APPROPRIATION DEDUCT—Grants appropriated during year | \$ 227,449<br>121,421<br>64,749<br>30,111<br>195,918<br>(229,388)<br>\$ 410,260<br>\$ 5,908,816<br>(4,466,726) | \$ 206,071<br>119,578<br>52,343<br>20,361<br>149,941<br>(220,366)<br>\$ 327,928<br>\$ 5,512,260<br>(9,707,597) |
| Net increase in (deduction from) income fund before special charge  | \$ 1,442,090   | \$ (4,195,337)   |
| SPECIAL CHARGE—Indemnification of directors' legal expenses, net of benefit for Federal excise tax of \$28,420 (Note 5)   | (682,078)  |  |
| Net increase in (deduction from)<br>income fund<br>BALANCE, beginning of year (deficit)   | \$ 760,012<br>(10,461,818)   | \$ (4,195,337)<br>(6,266,481)  |
| BALANCE, end of year (deficit), representing grants payable in future periods in excess of accumulated income presently available   | \$ (9,701,806)   | \$(10,461,818)   |

The accompanying notes to financial statements are an integral part of this statement.

## STATEMENT OF CHANGES IN CASH BALANCES FOR THE YEARS ENDED NOVEMBER 30, 1975 AND 1974

|   | 1975           | 1974           |
|---|----------------|----------------|
| CASH BALANCE, beginning of year   | \$ 248,807     | \$ 1,392,645   |
| Income and grant transactions: Source— Receipts from dividends, interest and other                                | \$ 6,474,340   | \$ 5,933,939   |
| Less disbursements for investment and<br>administrative expenses, Federal excise<br>taxes, and other expenditures | (870,370)      | (830,136)      |
| Cash available for grants   | \$ 5,603,970   | \$ 5,103,803   |
| Application —<br>Grants paid  | (7,285,999)    | (7,408,700)    |
| Decrease in cash from income and grant transactions   | \$ (1,682,029) | \$ (2,304,897) |
| Net proceeds from investment transactions   | \$ 2,328,981   | \$ 1,161,059   |
| CASH BALANCE, end of year   | \$ 895,759     | \$ 248,807     |

The accompanying notes to financial statements are an integral part of this statement.

#### NOTES TO FINANCIAL STATEMENTS

#### (1) Accounting Policies:

The financial statements have been prepared on the accrual basis of accounting, in conformity with generally accepted accounting principles. The more significant accounting policies are as follows:

#### Description of Funds --

The principal fund represents assets which are invested in income-producing securities and the fund is not available for distribution except as deemed appropriate by the Board of Directors. Legal fees incurred for the protection of principal are charged to the principal fund balance.

The income fund primarily represents income earned on invested principal which is available for distribution as grants.

#### Investments -

The investments in the accompanying financial statements have been reflected at quoted market values or at costs which approximate market values. Realized and unrealized gains and losses on investment transactions are accounted for in the principal fund.

#### Property ~

In 1975 the Foundation adopted for financial reporting purposes the method allowed by Internal Revenue Service regulations of allocating the cost of property (principally office furniture and office equipment) acquired between income-producing and grant-making activities. The cost of incomeproducing assets is capitalized and depreciated over the property's useful life; the cost of assets allocated to grant-making activities is charged to operations in the year of acquisition. During 1975, \$35,061, representing the undepreciated cost of property acquired in 1975 and prior years and considered to be used in grant-making activities, was charged to the income fund.

#### Grant Appropriations -

Grants are recorded when approved by the Foundation's Board of Directors. Cancellations of grants arise when the grantees do not meet the terms under which the grants were awarded. Grants appropriated as reported in the accompanying statement of changes in income fund are net of cancellations of \$221,238 and \$55,128 in 1975 and 1974, respectively.

#### (2) Estate of A. G. Bush:

Subsequent to November 30, 1975, the Ramsey County Probate Court ordered that the Estate of A. G. Bush distribute to the Foundation assets with an assigned value of approximately \$38,268,000. The November 30, 1975 market value of the proposed distribution was approximately \$64,306,000, and is expected to be received in late January, 1976. The remaining assets of the Estate with an assigned value of approximately \$646,000 will be retained by the Estate pending final settlement of outstanding claims against it.

To the extent the assets received represent income earned by the Estate, that portion of the assets may be transferred to the income fund of the Foundation and be available for future grants.

### (3) Federal Excise Taxes and Distribution Requirements:

Federal Excise Taxes -

Under the Tax Reform Act of 1969 (the Act), the Foundation is subject to a four percent excise tax on its taxable investment income which principally includes income from investments plus net realized capital gains (net capital losses, however, are not deductible). The provision for Federal excise taxes in 1975 has been reduced by a refund of prior years' excise taxes paid of \$14,767.

#### Distribution Requirements -

Under the Act, the Foundation was required to distribute to qualified recipients an amount equal to adjusted net income, as defined, for the two fiscal years ended November 30, 1971 and 1972. In fiscal years since 1972, the Foundation has been subject to the minimum investment return distribution requirement of the Act. Accordingly, it must distribute an amount which is the higher of adjusted net income, as defined, or a defined percentage of the fair market value of its assets. The Foundation has complied with these distribution requirements and as of November 30, 1975, has distributed approximately \$4,500,000 in excess of the required amount. This excess can be applied to future distribution requirements for a period of up to five years.

#### (4) Restricted Assets:

During 1973, certain real estate held by the Foundation was sold. As a condition to the release of a Federal estate tax lien on this property, the Internal Revenue Service has required that the net proceeds from this sale be held as a fund subject to the liens and claims of the Service. At November 30, 1975 and 1974, the balance sheet includes the following items subject to this restriction:

|                     | 1975                 | 1974      |
|---------------------|----------------------|-----------|
| Cash<br>Investments | \$ 54,091<br>465,281 | \$ 31,912 |
| Fund balances       |                      | 424,150   |
| rand basances       | \$519,372            | \$456,062 |

#### (5) Settlement of Litigation:

Board of Directors' Litigation —

Certain directors of the Foundation were named in a lawsuit initiated by two directors of the Foundation, seeking damages on behalf of the Foundation for alleged stock manipulation and conflicts of interest. In June, 1975, the United States District Court dismissed this case and the time for appeal has

In December, 1975, the United States District Court ordered the Foundation to indemnify the defendant directors in the amount of \$710,000 for attorney fees and expenses incurred by them in connection with the above lawsuit. This amount has been charged against the income fund and reported as a liability as of November 30, 1975.

### Attempted Renunciation of Will —

The Foundation, in previous years' financial statements, reported litigation brought by the guardians of the Estate of Edyth D. Bush. This litigation involved a claimed right to renounce the Will of A. G. Bush and certain claims and other legal actions naming the Foundation as a codefendant. All of this litigation has been disposed of favorably to the Foundation by the various courts involved.

#### **INVESTMENTS HELD AT NOVEMBER 30, 1975**

| Description   | Number<br>of Shares<br>or<br>Principal<br>Amount | Cost<br>or<br>Stated<br>Value        | Market<br>Value                      |
|---|--|--------------------------------------|--------------------------------------|
| U.S. Treasury Bills and Commercial Paper:   |  |                                      |                                      |
| U.S. Treasury Bills General Electric Company, Promissory Note General Motors Acceptance Corporation, Promissory Note          | 4,825,000<br>903,000<br>4,287,000                | \$ 4,745,881<br>903,000<br>4,287,000 | \$ 4,745,881<br>903,000<br>4,287,000 |
| International Harvester Co., Promissory Note<br>Sears Roebuck Acceptance Corporation,<br>Promissory Note                      | 136,000  | 136,000                              | 136,000<br>101,000                   |
| Total U.S. Treasury Bills and   | 101,000  | \$ 101,000<br>\$ 10,172,881          | \$ 10,172,881                        |
| Corporate, Foreign and U.S. Government Agency<br>Bonds and Notes:   |  |                                      |                                      |
| Abbott Laboratories, 9.20% Registered Debentures, due October 15, 1999 \$   | 500,000  | \$ 500,000                           | \$ 505,000                           |
| American Brands Inc., 9.625% Registered Note,<br>due September 1, 1979<br>American Telephone & Telegraph Co., 8.625%          | 500,000  | 500,947                              | 519,375<br>487,500                   |
| Registered Debentures, due February 1, 2007  American Telephone & Telegraph Co., 3.25%  Debentures, due September 15, 1984/79 | 500,000  | 500,000<br>746,217                   | 705,000                              |
| Anheuser Busch Co., 9.20% Registered Debentures, due April 1, 2005 Arco Pipe Line Co., 8.60% Guaranteed Note,                 | 500,000  | 500,613                              | 510,000                              |
| due January 15, 1982  Bankamerica Corporation, 6.625% Registered  | 1,000,000  | 1,002,786                            | 990,000                              |
| Note, due February 1, 1980, optional<br>August 1, 1979<br>Caterpillar Tractor Company, 8.60% Registered                       | 1,000,000  | 997,551                              | 935,000                              |
| Debenture, due May 1, 1999<br>Chemical New York Corp., 6.625% Note,<br>due April 15, 1980                                     | 1,500,000<br>500,000                             | 1,488,805<br>491,131                 | 1,485,000<br>458,750                 |
| Commonwealth Edison Co., 9% Registered First Mortgage, Series 28 Bond,  | 300,000  | 491,131                              | 450,750                              |
| due June 15, 1979<br>Commonwealth Edison Co., 6.75% Registered  | 1,000,000  | 1,006,214                            | 1,038,750                            |
| First Mortgage, Series 15 Bond,<br>due July 1, 1998/68<br>John Deere Credit Co., 8.75% Registered Debenture,                  |  | 454,581                              | 385,000                              |
| due October 31, 1982/81  Dow Chemical Company, 8.90% Registered   | 1,000,000  | 997,814                              | 1,020,000                            |
| Debentures, due November 1, 2000<br>DuPont (E. I.) DeNemours & Co., 8.45% Registered  | 500,000  | 534,201                              | 493,125                              |
| Debentures, due November 15, 2004   | 500,000  | 507,307                              | 488,750                              |

| Description  | Number<br>of Shares<br>or | Cost            |                 |
|--|---------------------------|-----------------|-----------------|
|  | Principal<br>Amount       | Stated<br>Value | Market<br>Value |
| Federated Department Stores, Inc., 8.375%<br>Registered Sinking Fund Debentures,   |                           |                 |                 |
| due September 15, 1995   | 500,000                   | 533,668         | 472,500         |
| First Chicago Corp., 6.75% Note,<br>due November 1, 1980   | 500,000                   | 500,000         | 463,750         |
| Florida Power & Light Co., 7.625% Registered<br>First Mortgage Bond, due January 1, 2001<br>Florida Power & Light Co., 8.125% Registered | 250,000                   | 250,000         | 195,938         |
| First Mortgage Bond, due August 1, 1980  | 500,000                   | 502,140         | 500,000         |
| Ford Motor Co., 7.25% Registered Note,   |                           |                 |                 |
| due July 15, 1977/76<br>General Electric Credit Corp., 8.60% Registered  | 2,000,000                 | 2,021,980       | 2,000,000       |
| Notes, due April 1, 1985<br>General Motors Acceptance Corporation, 8.875%  | 500,000                   | 500,000         | 501,250         |
| Registered Debenture, due June 1, 1999   | 1,000,000                 | 1,000,000       | 981,250         |
| General Motors Corporation, 8.05% Note,<br>due April 1, 1985/82  | 2,000,000                 | 2 000 000       | 1 000 000       |
| General Motors Acceptance Corporation, 7.125%  | **                        | 2,000,000       | 1,980,000       |
| Registered Debenture, due September 1, 1992/77<br>Gulf States Utilities Co., 8.625% Registered   | 1,100,000                 | 956,538         | 922,625         |
| First Mortgage, due March 1, 2004  | 500,000                   | 500,000         | 461,250         |
| Halliburton Co., 8.25% Registered Note,<br>due November 15, 1981<br>Houston Lighting & Power Co., 8.75% Registered                       | 1,000,000                 | 1,001,067       | 1,002,500       |
| First Mortgage, due March 1, 2005<br>International Harvester Co., 9% Sinking Fund  | 500,000                   | 504,265         | 467,500         |
| Debenture, due June 15, 2004   | 1,000,000                 | 991,673         | 921,250         |
| International Paper Company, 4.25% Convertible<br>Subordinated Debenture,  |                           |                 |                 |
| due November 1, 1996   | 1,000,000                 | 884,173         | 630,000         |
| Kraftco Corp., 8.375% Registered Debentures,<br>due April 15, 2004   | 500,000                   | 484,118         | 486,875         |
| Minneapolis Gas Co., 7.875% Sinking Fund<br>Debenture, due December 1, 1996  |                           | ,               |                 |
| Mobil Alaska Pipe Line, 8.45% Guaranteed   | 350,000                   | 350,000         | 259,875         |
| Debenture, due March 1, 2005<br>Mountain States Telephone & Telegraph Co., 7.75%   | 500,000                   | 500,000         | 477,500         |
| Registered Debentures, due June 1, 2013  | 500,000                   | 500,000         | 423,125         |
| National Steel Corp., 8% Registered First<br>Mortgage, due December 1, 1995  | 250,000                   | 256,235         | 221,250         |
| Northern Indiana Public Service, 8.125% Registered   |                           | ,               | ,               |
| First Mortgage, Series U,<br>due July 15, 2003   | 500,000                   | 499,769         | 436,875         |
| Northwestern Bell Telephone Co., 8.625%<br>Registered Debenture, due June 15, 2012/80  | 1,000,000                 | 973,736         | 947,500         |
| Ohio Bell Telephone Co., 7.875% Registered<br>Debenture, due October 1, 2013   | 500,000                   | 495,735         | 430,000         |
| Ohio Edison Co., 8.125% Registered First   |                           |                 | ,               |
| Mortgage, due September 1, 2003<br>Ontario Province Canada, 8.875% Registered  | 500,000                   | 506,409         | 426,250         |
| Debenture, due March 1, 2005   | 500,000                   | 492,035         | 471,250         |

| Description   | Number<br>of Shares<br>or<br>Principal<br>Amount | Cost<br>or<br>Stated<br>Value | Market<br>Value |
|---|--|-------------------------------|-----------------|
| Ontario Province Canada, 9.125% Registered<br>Debenture, due June 15, 2005  | 1,000,000  | 990,128                       | 972,500         |
| Pacific Gas & Electric Co., 9.85% Registered<br>First and Refunding Mortgage,<br>due June 1, 1982<br>Pacific Gas & Electric Co., 7.75% Registered   | 1,000,000  | 1,000,000                     | 1,050,000       |
| First and Refunding Mortgage,<br>due June 1, 2005   | 500,000  | 496,531                       | 413,750         |
| Pfizer, Inc., 8.50% Registered Debenture,<br>due April 15, 1999   | 500,000  | 495,172                       | 482,500         |
| Pittson Co., 4% Registered Convertible Subordinated Debenture, due July 1, 1997 Proctor & Gamble Co., 8.25% Registered Debenture,   | 1,000,000  | 775,863                       | 522,500         |
| due March 1, 2005<br>Public Service of Indiana Inc., 9.625% Registered  | 500,000  | 480,147                       | 484,375         |
| First Mortgage, Series U,<br>due August 1, 1981   | 1,000,000  | 997,960                       | 1,050,000       |
| Sears Roebuck Acceptance Corporation, 4.625% Debenture, due May 1, 1977 Sears Roebuck & Company, 7,75% Debenture  | 150,000  | 145,252                       | 143,625         |
| Sears Roebuck & Company, 7.75% Debenture,<br>due March 1, 1985<br>Sohio/B P Transalaska Pipeline Finance, Inc.,<br>8.625% Registered Note, due February 1, 1983   | 1,000,000  | 972,031                       | 967,500         |
|   | 1,000,000  | 996,779                       | 1,002,500       |
| South Central Bell Telephone Co., 8.20%<br>Registered Note, due April 1, 1983<br>Southern California Edison, 3.625% First Mortgage  | 500,000  | 500,000                       | 501,250         |
| and Refunding Bond, Series E,<br>due August 15, 1978  | 365,000  | 335,913                       | 321,656         |
| Southern Natural Gas Company, 7.70% Sinking<br>Fund Debenture, due April 1, 1991  | 250,000  | 250,000                       | 207,812         |
| Southern Pacific Transportation Co., 7.75%<br>Equipment Trust, Series 62,   |  |                               |                 |
| due October 15, 1986 Southwestern Bell Telephone Co., 8.20% Registered Note, due January 15, 1982/80 Southwestern Bell Telephone Co., 8.25% Registered Debentures, due March 1, 2014  | 500,000  | 500,000                       | 470,000         |
|   | 1,000,000  | 1,000,000                     | 1,005,000       |
|   | 500,000  | 488,623                       | 461,875         |
| Texaco, Inc., 7.75% Registered Debentures,<br>due June 1, 2001<br>Union Carbide Corp., 8.50% Registered Deben-<br>tures, due January 15, 2005<br>Union Oil of California, 8.375% Registered<br>Debentures, due December 1, 1982 | 500,000  | 500,000                       | 445,000         |
|   | 500,000  | 500,000                       | 490,000         |
|   | 500,000  | 500,000                       | 505,000         |
| Upjohn Co., 8.125% Registered Note,<br>due March 15, 1985<br>Washington Metropolitan Area Transit Authority,  | 1,500,000  | 1,496,047                     | 1,496,250       |
| 7.35% Sinking Fund Bond, Series B,<br>due July 1, 2012<br>Western Electric, Inc., 8.375% Registered   | 1,000,000  | 962,449                       | 856,250         |
| Sinking Fund Debentures,<br>due October 1, 1995   | 500,000  | 536,445                       | 483,750         |

| Description  | Number<br>of Shares       | Cost<br>or           |                    |
|--|---------------------------|----------------------|--------------------|
|  | or<br>Principal<br>Amount | Stated<br>Value      | Market<br>Value    |
| Weyerhaeuser Company, 8.90% Registered Sinking Fund Debentures,  |                           |                      |                    |
| due November 15, 2004  | 500,000                   | 507,853              | 492,500            |
| Weyerhaeuser Company, 8% Note,<br>due January 15, 1985/82<br>Xerox Corporation, 8.20% Note,                        | 500,000                   | 504,038              | 491,250            |
| due November 1, 1982   | 500,000                   | 500,000              | 497,500            |
| Federal Home Loan Banks, 8.75% Consolidated,<br>Series D, due February 25, 1976<br>Federal Home Loan Banks, 7.20%, | 500,000                   | 500,072              | 502,500            |
| due February 25, 1977  | 500,000                   | 500,744              | 500,000            |
| Federal Home Loan Banks, 9.10% Consolidated,<br>Series B, due November 27, 1978                                    | 500,000                   | 500,000              | 516,875            |
| Federal Home Loan Banks, 8.625%,<br>due February 25, 1982<br>Twelve Federal Land Banks, 9.15% Consolidated,        | 500,000                   | 500,000              | 508,125            |
| Series C, due July 20, 1978  | 500,000                   | 499,385              | 516,875            |
| Twelve Federal Land Banks, 7.50% Consolidated,<br>Series B, due July 21, 1980                                      | 500,000                   | 497,710              | 493,125            |
| Twelve Federal Land Banks, 8.10% Consolidated, due July 22, 1985   | 1,000,000                 | 1,000,000            | 986,250            |
| Federal National Mortgage Association, 8%, due December 12, 1983   | 1,000,000                 | 967,291              | 985,000            |
| International Bank for Reconstruction and<br>Development, 8.60% Registered Note,<br>due July 15, 1985              | 500,000                   | 498,342              | 496,875            |
| Farmers Home Administration, 7.875% Insured Note, due June 30, 1981  | 501,988                   | 501,988              | 489,438            |
| U.S. Treasury Note, 8.375%,<br>due September 30, 1977  | 500,000                   | 499,473              | 509,375            |
| U.S. Treasury Note, 8.50%,<br>due September 30, 1979   | 500,000                   | 499,253              | 512,500            |
| U.S. Treasury Note, 8.125%,<br>due August 15, 1982<br>U.S. Treasury Note, 7.875%,                                  | 500,000                   | 498,063              | 501,095            |
| due May 15, 1978   | 1,000,000                 | 999,312              | 1,008,440          |
| U.S. Treasury Note, 8%,<br>due May 15, 1982  | 1,000,000                 | 1,008,064            | 1,000,000          |
| U.S. Treasury Note, 8.75%,<br>due August 15, 1978  | 500,000                   | 500,000              | 514,845            |
| U.S. Treasury Bonds, 8.25%, due May 15, 1990   | 1,000,000                 | 995,217              | 1,001,880          |
| U.S. Treasury Bonds, 7.875%,<br>due February 15, 2000  | 1,000,000                 | 1,008,640            | 950,630            |
| Total corporate, foreign and U.S. Government<br>Agency bonds and notes   | \$ 56,716,988             | \$ 55,836,493        | \$ 53,909,734      |
| Common Stocks:   |                           |                      |                    |
| Air Products & Chemicals, Inc.   | 17,684                    | \$ 482,594           | \$ 1,122,934       |
| American Express Company<br>American Hospital Supply Corporation   | 15,600<br>23,500          | 596,025<br>1,002,038 | 606,450<br>793,125 |

| Description  | Number<br>of Shares<br>or<br>Principal<br>Amount | Cost<br>or<br>Stated<br>Value              | Market<br>Value                              |
|--|--|--|--|
| American Reserve Corporation   | 25,000   | 898,444                                    | 53,125                                       |
| American Telephone & Telegraph Company   | 45,000   | 2,105,785                                  | 2,278,125                                    |
| Anheuser Busch, Inc.   | 12,000   | 315,300                                    | 427,500                                      |
| Becton Dickinson & Company   | 18,000   | 841,475                                    | 708,750                                      |
| Betz Laboratories, Inc.  | 20,000   | 473,550                                    | 750,000                                      |
| Burroughs Corporation  | 18,200   | 1,148,866                                  | 1,540,175                                    |
| Caldor, Inc.   | 15,750   | 474,073                                    | 196,875                                      |
| Capital Holding Corporation  | 38,400   | 835,707                                    | 878,400                                      |
| Caterpillar Tractor Company  | 12,000   | 484,843                                    | 828,000                                      |
| Continental Oil Company Dart Industries, Inc. Deere & Company  | 12,000   | 647,771                                    | 705,000                                      |
|  | 16,818   | 615,603                                    | 468,802                                      |
|  | 20,000   | 458,642                                    | 1,005,000                                    |
| Dow Chemical Company Dun & Bradstreet Companies, Inc. DuPont (E. I.) DeNemours & Co.                             | 9,000  | 431,643                                    | 820,125                                      |
|  | 35,000   | 872,166                                    | 1,041,250                                    |
|  | 5,000  | 771,963                                    | 651,250                                      |
| Eastman Kodak Company  | 14,000   | 1,389,590                                  | 1,505,000                                    |
| Emerson Electric Company   | 20,000   | 747,102                                    | 760,000                                      |
| Engelhard Minerals & Chemicals Corporation   | 25,000   | 727,875                                    | 515,625                                      |
| Exxon Corporation Federated Department Stores, Inc. First Bank System, Inc.                                      | 23,000   | 2,083,632                                  | 1,978,000                                    |
|  | 10,000   | 464,317                                    | 542,500                                      |
|  | 21,000   | 885,262                                    | 934,500                                      |
| Fischbach & Moore, Inc.  | 20,000   | 929,472                                    | 490,000                                      |
| Freeport Minerals Company  | 25,000   | 668,830                                    | 550,000                                      |
| General Electric Company   | 15,000   | 959,506                                    | 723,750                                      |
| General Motors Corporation   | 15,000   | 1,220,918                                  | 853,125                                      |
| W. W. Grainger, Inc.   | 32,000   | 522,649                                    | 872,000                                      |
| Halliburton Company  | 2,500  | 405,375                                    | 359,687                                      |
| Harris Bankcorporation, Inc.   | 10,000   | 271,625                                    | 245,000                                      |
| Honeywell, Inc.  | 6,000  | 623,384                                    | 208,500                                      |
| Houston Natural Gas Corporation  | 25,000   | 556,988                                    | 1,246,875                                    |
| International Business Machines Corporation International Telephone & Telegraph Corporation Jonathan Logan, Inc. | 17,313   | 4,858,885                                  | 3,919,230                                    |
|  | 26,000   | 1,203,549                                  | 578,500                                      |
| Kellogg Company<br>Lubrizol, Inc.<br>Marsh & McLennan Companies, Inc.  | 10,700<br>50,000<br>15,000<br>33,000             | 621,068<br>755,090<br>689,693<br>1,889,378 | 156,488<br>1,150,000<br>635,625<br>1,942,875 |
| Maryland National Corporation  | 15,000   | 417,250                                    | 330,000                                      |
| May Department Stores Company  | 20,700   | 775,640                                    | 998,775                                      |
| Maytag Company   | 20,000   | 677,280                                    | 650,000                                      |
| J. P. Morgan & Company   | 28,000   | 1,432,799                                  | 1,445,500                                    |
| Nalco Chemical Company   | 27,000   | 755,670                                    | 826,875                                      |
| Northern States Power Company of Minnesota   | 30,000   | 782,544                                    | 810,000                                      |
| Norton Simon, Inc. Pennzoil Company Perkin Elmer Corporation   | 45,908   | 1,073,710                                  | 1,044,400                                    |
|  | 40,000   | 1,081,862                                  | 780,000                                      |
|  | 20,000   | 574,677                                    | 515,000                                      |
| Phillips Petroleum Company   | 35,000   | 1,508,632                                  | 1,872,500                                    |

EXHIBIT 1

| Description  | Number<br>of Shares<br>or<br>Principal<br>Amount | Cost<br>or<br>Stated<br>Value       | Market<br>Value                   |
|--|--|-------------------------------------|-----------------------------------|
| Pillsbury Company  | 20,000   | 477,222                             | 860,000                           |
| Pinkertons, Inc. — Class B   | 15,000   | 708,650                             | 513,750                           |
| Proctor & Gamble Company<br>Pullman, Inc.<br>Revco, D. S., Inc.  | 10,000<br>27,750<br>17,000                       | 989,999<br>1,122,760<br>813,179     | 930,000<br>811,688<br>586,500     |
| R. J. Reynolds Industries, Inc.<br>Rorer-Amchem, Inc.<br>Schlumberger Ltd.   | 20,000<br>20,000<br>15,300                       | 924,053<br>644,373<br>396,243       | 1,197,500<br>397,500<br>1,086,300 |
| Sears Roebuck & Company<br>Southern Company<br>Southern Natural Resources, Inc.  | 7,000<br>50,000<br>22,000                        | 597,725<br>912,985<br>1,127,386     | 499,625<br>731,250<br>1,050,500   |
| Standard Oil Company of California<br>Sterling Drug, Inc.<br>Tampax, Inc.  | 45,000<br>55,000<br>8,000                        | 1,309,557<br>1,502,643<br>742,500 . | 1,293,750<br>1,120,625<br>300,000 |
| Union Camp Corporation<br>Union Carbide Corporation<br>Union Oil Company of California   | 10,000<br>15,000<br>25,000                       | 596,957<br>792,279<br>928,251       | 755,000<br>885,000<br>1,078,125   |
| Upjohn Company<br>Winter Park Telephone Company, Florida<br>Xerox Corporation  | 15,000<br>17,760<br>18,000                       | 1,083,135<br>131,350<br>2,067,268   | 671,250<br>128,760<br>900,000     |
| Zenith Radio Corporation   | 30,000   | 826,239                             | 746,250                           |
| Total common stocks  |  | \$ 63,705,494                       | \$ 60,858,589                     |
| Notes and Mortgages Receivable: Park Properties, Inc., 7% Mortgage Note Kenneth Sullivan Note, noninterest bearing Warren Sullivan Note, noninterest bearing | \$240,192<br>750<br>750                          | \$ 240,192<br>750<br>750            | \$ 240,192<br>750<br>750          |
| Total notes and mortgages receivable   | \$241,692  | \$ 241,692                          | \$ 241,692                        |
| Total investments held at November 30, 1975  |  | \$129,956,560                       | \$125,182,896                     |